

IAFE

November 29-30, 2021

Henry B. Gonzalez Convention Center

San Antonio, TX



Exhibitor Show Information

IAFE Discount Deadline
Henry B. Gonzalez Convention Center Monday, November 15, 2021

San Antonio, TX

November 29-30, 2021 All orders MUST have a credit card on file.

Booth Equipment:

Each (10'x10') Booth will be provided with 8' high black back wall drape, 3' black side dividers, and a 7" x 44" booth identification sign showing the company name, booth number, city & state.

Note: The exhibit area is NOT carpeted. Show Management strongly suggests ordering carpet for a more professional appearance and for the comfort of your feet.

Show Colors: Black Aisle Carpet Color: Pepper

Deadlines:

To receive discount prices, we must receive your order, along with a form of payment by **Monday, November 15, 2021**. If you are shipping to the advance receiving warehouse, your freight must be received by **Monday, November 22, 2021**, to avoid surcharges.

Installation:

Exhibitors may begin setting up their booths on:

Sunday November 28, 2021 8:00AM – 6:00PM

DOCK HOURS ON SUNDAY ARE ONLY 8AM-6PM

Monday November 29, 2021 8:00AM – 12:30PM

DOCK HOURS ON MONDAY ARE ONLY 8AM-11:30AM

Show Hours:

Monday November 29, 2021 1:30PM - 6:00PM Tuesday November 30, 2021 2:00PM - 6:00PM

Dismantling:

Exhibitors must dismantle their booths on:

Tuesday November 30, 2021 6:00PM – 10:00PM Wednesday December 1, 2021 8:00AM – 12:00PM

NO EARLY TEARDOWN IS PERMITTED.

*All freight carriers must check in with Paramount Convention Services by 10:00AM on Wednesday, December 1, 2021 or your freight will be re-consigned onto the show carrier, ABF.

*PCS will begin returning empty containers as soon as the aisle carpet is removed from the exhibit floor.

Please feel free to contact your show coordinator, Katie Shashack, at (314) 621-6677 or katie@paramountcs.com with any questions or concerns!

ONLINE ORDERING: www.paramountcs.com/exhibitorservices

REMINDER:





Personally Owned Vehicle Information

IAFE Henry B. Gonzalez Convention Center San Antonio, TX

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Exhibitors that will be driving in their materials in their own privately owned vehicles (POV's) will be allowed to move in on their own through a separate door.

POV's will only include mini vans, SUV's, cars, pickup trucks and pickup trucks with trailers up to 12'.

All other vehicle types will need to hire labor to unload.

Exhibitors desiring to unload at the convention center dock area should obtain clearance from Paramount Convention Services before pulling into the loading/unloading area. A Paramount Convention Services representative will be stationed near the loading/unloading area located on the south side of the convention center. The dock hours are 8:00 a.m.- 6:00 p.m on Sunday, November 28th, and 8:00 a.m.- 11:30 a.m. on Monday, November 29th.

Exhibitors will be allowed to pull up to the outside dock area to unload. At no time will you be allowed to leave your vehicle unattended — for emergency reasons, so one person MUST remain with your vehicle at ALL times. You will be limited to 20 minutes in the unloading area so that other exhibitors will be able to move in. Please staff accordingly to comply with these rules.

For those that drive in and want assistance moving in, Paramount Convention Services will have a POV rate to move in exhibitors based on a roundtrip package at \$80.00 per 1/2 hour increment for the in and 1/2 hour for the out.

Exhibitors who "hand-carry" cartons and products into the hall will be responsible for removing and returning empty containers off-site. NO STORAGE WILL BE ALLOWED IN THE EXHIBIT AREA PER THE FIRE MARSHAL. This rule will be strictly enforced. Your cooperation is appreciated.



Exhibitor Checklist

| То С | To Do Before You Leave for The Show | | |
|-------------------|---|--|--|
| Date Completed | Task to be Completed | | |
| | Place your orders for equipment/services/labor/electric, etc. | | |
| | Arrange for your inbound advance warehouse freight to arrive before the Advance Receiving Deadline or Arrange for your inbound show site freight to arrive during the installation hours. | | |
| | Be sure your freight is insured from the time it leaves your place of business until it is returned after the show. | | |
| | Make sure shipments are properly labeled *pre-made labels available in Service Kit and at paramountcs.com*. | | |
| | Arrange for outbound freight to be picked up before Force Freight Time. | | |

| Bring with You to The Show | | |
|-------------------------------------|---|--|
| Your orders | Through Paramount or any other contractor, with confirmation. | |
| Inbound Freight Information | The carrier, carrier's phone number and tracking numbers for all inbound shipments. Number of items and weight of each one. | |
| Outbound Shipping Information | Including carrier, destination address and billing information. You may use the show carrier if you do not wish to make other arrangements. | |
| Outbound Shipping Labels | UPS/FedEx/DHL will not pick up shipments without their labels. Bring these labels with you for each piece that you will be shipping. | |
| Outbound Pick Up # | FedEx & UPS shipments only. | |
| Packing Tape | For packing up boxes. | |
| Shrink Wrap | For securing multiple boxes on a skid. | |
| | | |

Exhibitor Checklist





Key Contact List and Discount Rate Deadlines

Category Company/Phone #/Contact Name Discount Rate Date

Association International Association of Fairs & Expositions

Steve Siever – 417-862-5771 steves@fairsandexpos.com

Booth Cleaning/ Paramount Convention Services Monday, November 15, 2021

Carpet/Floral/ 314-621-6677 Katie Shashack

Furniture <u>katie@paramountcs.com</u>

ONLINE ORDERING: www.paramountcs.com/exhibitorservices

Electric Edlen Monday, November 8, 2021

P: 210-662-9450 F: 210-662-9640

sanantonio@edlen.com

ONLINE ORDERING: www.edlen.com

Internet Smart City 14 days prior to show move-in

888-446-6911

csr@smartcity.com

ONLINE ORDERING: https://orders.smartcitynetworks.com

Audio Visual Encore

P: 210-417-4095 F: 866-219-7878

omar.zamora@encoreglobal.com

To guarantee equipment availability and Advanced Rate, this order should reach us 21 days prior to delivery.

Credit Card Authorization/Payment Policies

Henry B. Gonzalez Convention Center San Antonio, TX Discount Deadline Monday, November 15, 2021

November 29-30, 2021

All orders MUST have a credit card on file.

Payment Policy

- A Credit Card Authorization form MUST be included with all advance and show site orders. Orders WILL NOT be processed without the Credit Card Authorization form filled out and returned to Paramount Convention Services, Inc. with the requested services.
- Any additional costs incurred for orders or services placed at show site, including labor and or material handling will be charged to your credit card account. If paying in advance or at show site by check, the credit card authorization must still accompany the payment.
- Advance rates apply only to orders received with a completed credit card authorization form prior to the advance order deadline, stated on each order form. NO EXCEPTIONS!
- 4. The exhibiting firm is ultimately responsible for payment of all costs incurred on its behalf.
- 5. If shipping materials to show site or the advance warehouse and other services are not required, Paramount Convention Services, Inc. must receive the Credit Card Authorization form completely filled out. Paramount Convention Services reserves the right to hold any materials shipped in/out without a credit card on file.
- 6. Purchase orders are not an acceptable form of payment.
- All claims or discrepancies must be settled at the Paramount service desk prior to show closing.
- If for any reason the submitted credit card or check is declined or returned, a \$25.00 processing fee will be added to the invoice.
- 9. If you are tax exempt in the state which you are exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Paramount Convention Services must receive your certificate by the advance order deadline printed on the order forms, otherwise tax will appear on your invoice. If you fail to submit your Sales Tax Exemption Certificate by the Advance Order Deadline, you will be subject to a crediting fee for removing any applied tax.
- 10. Cancellation policy: Items or services cancelled less than 48 hours prior to first day of move in will be charged 50% of original price and 100% of original price after delivery unless otherwise stated on the order form.

Please complete the information and return payment in full with this form and your orders. We require 100% pre-payment of advance orders. Any orders or services placed at show site must be paid at the show or an appropriate form of payment must be on file. Payments may be made by check, drawn on U.S. Funds Account, Travelers Check, Cashier's Check, Discover, MasterCard, American Express, or Visa credit cards.

You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of the event, or balance left without appropriate credit card on file

| Credit Card A | uuiorizau | 011 | |
|-------------------------|---|--|--|
| MasterCard | Visa | Discover | American Express |
| Ex | piration D | ate: | |
| Credit Card # | : | | |
| CVV #: | | | |
| The CV secu A thi | V (Card V rity featur ee-digit n ard, Visa | Verification Va re for credit ca umber general | PROCESS YOUR CARD. lue) is an important and transactions. lly on the back of a four-digit number n Express.] |
| Cardholders Sig | gnature: | | |
| Cardholders Na | ıme: | | |
| Cardholders Bi | lling Addro | ess: | |
| | | | |
| City, State, Zip | : | | |

Order Summary:

| Furniture Rental | \$ |
|-------------------------------|----|
| Table Rental | \$ |
| Carpet Rental | \$ |
| Specialty Furniture | \$ |
| Accessories | \$ |
| Priority / Accessible Storage | \$ |
| Material Handling | \$ |
| Exhibit Labor | \$ |
| Booth Cleaning | \$ |
| Floral Service | \$ |
| Total Estimated Advance Order | \$ |

For your convenience, we will use this authorization to charge your credit card for any additional amounts ordered by you or your representative or services rendered to your company for this event.

If you have any questions regarding our payment policy, please call Paramount Convention Services at (314) 621-6677 or visit our Service Desk at show site



This will authorize Paramount Convention Services to charge the amount of your advance/floor orders, material handling charges, and any additional amounts incurred as a result of show site orders placed by you or your representative, to your credit card account.

I agree in placing this order that I have accepted Paramount Convention Services, Inc. terms and conditions, including Paramount Convention Services payment policy, and "Limits of Liability and Responsibility".

| Cardholder Signature | |
|----------------------|---------|
| Company Name: | Booth#: |
| Email: | Phone: |

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

Third Party Authorization

Henry B. Gonzalez Convention Center

San Antonio, TX

ALL SERVICES

November 29-30, 2021

Discount Deadline Monday, November 15, 2021

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RENTAL FURNITURE/CARPET/ACCESSORIES

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416 Online ordering: www.paramountcs.com/exhibitorservices

Circle which Services are to be invoiced to the Third Party:

| MATERIAL H | IANDLING (if circling th | is service, please fill | out the Material Handling Info below") |
|-----------------------|--|-------------------------|--|
| EXHIBIT LAI | BOR BOOT | TH CLEANING | SIGNAGE |
| FLORAL | OTHE | ER | |
| THIRD PART | Y COMPANY INFORMA | ATION | |
| Exhibiting Con | mpany Name: | | Booth # |
| Third Party C | ompany Name: | | Contact Name: |
| Third Party Bi | illing Address: | | |
| City, State, Zip | p: | | |
| Phone: | | Ext.: | Fax: |
| | ail: | | curred on its behalf. |
| MATERIAL H | HANDLING INFORMAT | ION | |
| We also acknow | arty, agree to pay for the ma ledge if we do not fill out this ble for any fees incurred for | s form in full or provi | es for the below shipments. de incorrect information, that we as the Third Pa |
| SIGNATURE:_ | | | |
| Carrier: | Show Site (circle one) | | |
| Contents of Sh | ipment: | | |
| Carrier: | Show Site (circle one) | | |
| Contents of Sh | ipment: | | |
| | | # of Pieces: | Estimated Weight: |
| Contents of Sh | ipment: | | |

This form must be received by the Discount Deadline to ensure correct billing to all parties and must be sent in conjunction with Payment Policies Form.

Chird Party Authorization



Furniture Rental

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*Photographs of these items can be found at www.paramountcs.com/exhibitorservices

Chairs

| Code | QTY | Description | Discount | Standard |
|--------|-----|--|----------|----------|
| (1002) | | Black Vinyl Padded Side Chair | \$35.00 | \$45.50 |
| (1003) | | Deluxe Gray Upholstered Padded Side Chair | \$50.00 | \$65.00 |
| (1004) | | Gray Upholstered Arm Chair | \$70.00 | \$91.00 |
| (1005) | | Black Secretarial Chair on Casters | \$60.00 | \$78.00 |
| (1007) | | Gray Upholstered High Stool | \$90.00 | \$117.00 |
| (1010) | | Black Mid Back Leather Sled Chair | \$100.00 | \$130.00 |
| (1011) | | Black High Back Executive Chair on Casters | \$100.00 | \$130.00 |

Miscellaneous Equipment

| Code QTY | Description | | |
|----------|----------------------------|----------|----------|
| | | Discount | Standard |
| (1399) | Metal Wastebasket | \$22.00 | \$29.00 |
| (1400) | Wastebasket | \$17.00 | \$22.00 |
| (1401) | Tripod Easel | \$21.00 | \$27.00 |
| (1402) | Bag Holder | \$67.00 | \$87.00 |
| (1403) | Literature Rack (5 pocket) | \$103.50 | \$134.55 |
| (1404) | Stanchion (Tensa Barriers) | \$28.00 | \$36.00 |

Special Drape

(Drape other than that supplied with booth space is additional in cost.)

| Code | QTY | Description | Discount | Standard |
|--------|-----|----------------------------|----------|----------|
| (1200) | | 3' H Side Rails per ft | \$6.50 | \$7.50 |
| (1201) | | 8' H Background per ft | \$11.50 | \$28.60 |
| (1405) | | 8' Upright and Base | \$20.00 | \$26.00 |
| (1408) | | 6'-10' Adjustable Crossbar | \$15.00 | \$19.50 |

6 FOOT MINIMUM ORDER

CIRCLE COLOR: Red Teal White Black Gold Blue Burgundy Gray Hunter Green Purple Navy Blue Berry Peach

| SUBTOTAL \$ | |
|-------------|--|
| Tax: 8.25% | |
| TOTAL \$ | |

Charges for rental items listed above are for the duration of the show and include delivery, installation and removal. Cancellation policy: Items cancelled less than 48 hours prior to the first day of move in will be charged 50% of original price, once items have been delivered to the booth space, no refunds will be provided. All claims or discrepancies must be settled at the Paramount Convention Services desk one half hour prior to show opening.

| Company Name: | Booth # |
|---------------|---------|
|---------------|---------|

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416 Online ordering: www.paramountcs.com/exhibitorservices





Table Rental

SUBTOTAL \$_ Tax: 8.25% _ TOTAL \$___

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Monday, November 15, 2021

*Photographs of these items can be found at www.paramountcs.com/exhibitorservices

Skirted Tables *If color is not indicated, show colors will automatically be provided Code OTY **Draped Tables** Discount Standard (1100)4' Table-30" High \$75.00 \$97.50 (1101)42" Counter High \$85.00 \$110.00 6' Table-30" High (1102)\$90.00 \$117.00 (1103)42" Counter High \$95.00 \$123.50 (1104)8' Table-30" High \$100.00 \$130.00 42" Counter High \$110.00 \$143.00 (1105)6' and 8' draped tables are only skirted on 3 sides. Tops of all above tables are covered in white vinyl. CIRCLE COLOR: Red Seafoam White light Beige Black Gold Royal Blue Burgundy Silver Plum Violet Hunter Green Navy Blue Berry Peach **Unskirted Tables** Code OTY **Undraped Tables** Discount standard (1106)4' Table-30" High \$45.00 \$58.50 42" Counter High (1107)\$55.00 \$71.50 6' Table 30" High \$78.00 (1108)\$60.00 42" Counter High \$70.00 \$91.00 (1109)(1110)8' Table 30" High \$75.00 \$97.50 (11111)42" Counter High \$85.00 \$110.50 4th Side Drape OTY Code Draping Discount Standard 4th Side Drape-30" Tall \$35.00 \$45.50 (1112)42" Tall 4th Side Drape (1113)\$40.00 \$52.00 CIRCLE COLOR: Red Seafoam White light Beige Black Gold Royal Blue Burgundy <u>Plum</u> <u>Violet</u> <u>Hunter Green</u> Navy Blue Silver Berry Peach **Round Pedestal Tables with Black Spandex** QTY **Round Table** Code Discount Standard \$95.00 \$144.50 (1114)30" High Please Circle Diameter Choice: 30" or 36" \$159.50 42" High 30" Wide \$95.00 (1116)**Table Top Risers** Code OTY Risers Discount Standard (1118)6' long table riser \$61.22 \$79.50 \$80.00 (1119)8' long table riser \$101.23

Charges for rental items listed above are for the duration of the show and include delivery, installation and removal. Cancellation policy: Items cancelled less than 48 hours prior to the first day of move in will be charged 50% of original price, once items have been delivered to the booth space, no refunds will be provided. All claims or discrepancies must be settled at the Paramount Convention Services desk one half hour prior to show opening.

| Company Name: | | Booth # | |
|--------------------------------------|---------------------|-------------------|--|
| Paramount Convention Services | Phone: 314-621-6677 | Fax: 314-621-6416 | |

Online ordering: www.paramountcs.com/exhibitorservices





Carpet Rental

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All orders MUST have a credit card on file.

Rental includes installation, front edge taping, and pick up at the close of the show. Standard booth carpet is to be used only for booths up to 10' in depth. Area Carpet is required for all booths configured as an island or peninsula. Multiples NOT available, NO EXCEPTIONS! *IF NO COLOR IS INDICATED, SHOW COLORS WILL AUTOMATICALLY BE PROVIDED.

| | Star | ndard Carp | et | | |
|---|---|--------------------------|--|----------------|---|
| Description | | | Disco | unt | Standard |
| 10' x 10' SHOW SPECIAL GRAY 10' x 10' 10' x 20' 10' x 30' | | \$120 \$240 | \$100.00 \$120.00 \$240.00 \$360.00 | | |
| Please Circle Desired Color: ed Royal Blue Blue Jay | Burgundy | Silver Cloud | Hunter Green | Black | Navy Blu |
| | Are | a Carpet | | | |
| Booth Size ' x ' = Please Circle Desired Colo | or: | | Discount \$2.00 per sq. ft. | \$3. | standard .00 per sq. ft. |
| ed Royal Blue Blue Jay | Burgundy | Silver Cloud uxe Carpet | Hunter Green | Black | Navy Blu |
| OOTH SIZE' x' = Please Circle Desired Colo Charcoal Red Black | sq. ft | s installation and | Discount \$3.70 per sq. ft. | urgundy | Standard \$4.75 per sq. |
| | Mis | cellaneous | | | |
| Description Carpet Pad Visqueen | 'x'= 'x'= | =Sq. ft. =Sq. f | | | Standard \$.98 per sq. ft. \$.83 per sq. ft |
| SUBTOTAL \$ Tax: 8.25% TOTAL \$ harges for rental items listed above are for olicy: Items cancelled less than 48 hours prelivered to the booth space, no refunds will ervices desk one half hour prior to show op | rior to the first da be provided. Al | ay of move in will | be charged 50% of or | riginal price, | once items have |
| Company Name: | | | | Booth # | |
| Caramount Convention Services | | e: 314-621-66 | 777 Fax: 314 | -621-6410 | 6 |





Specialty Furniture Rental

Henry B. Gonzalez Convention Center San Antonio, TX November 29-30, 2021 Discount Deadline Monday, November 15, 2021

All orders MUST have a credit card on file.

*Photographs of these items can be found at www.paramountcs.com/exhibitorservices

Specialty Furniture

| Code | QTY | Description | Discount | Standard |
|--------|-----|-------------------------------------|-----------|-----------|
| (1500) | | Desk Lamp | \$44.50 | \$58.00 |
| (1501) | | Table Lamp | \$55.50 | \$72.00 |
| (1502) | | Floor Lamp | \$67.00 | \$87.00 |
| (1503) | | End Table | \$89.00 | \$115.50 |
| (1504) | | Coffee Table | \$100.00 | \$130.00 |
| (1505) | | Coat Rack on wheels with 25 Hangers | \$55.50 | \$72.00 |
| (1506) | | 2 Drawer Locking File Cabinet | \$72.50 | \$94.50 |
| (1507) | | 2 Door Locking Cabinet (6' Tall) | \$105.50 | \$129.50 |
| (1508) | | Sofa | \$445.00 | \$578.50 |
| | | Color (Circle One) Beige Black | | |
| (1509) | | Lounge Chair | \$325.50 | \$423.00 |
| | | Color (Circle One) Beige Black | | |
| (1510) | | 30" Tall Refrigerator | \$139.00 | \$181.00 |
| (1511) | | Raffle Drum | \$72.50 | \$94.50 |
| (1512) | | Plastic Fish Bowl | \$28.00 | \$36.50 |
| (1530) | | 6' Glass Display Case | \$389.50 | \$506.50 |
| (1533) | | Cell Phone/Tablets Charging Unit | \$1000.00 | \$1300.00 |

^{*}For other custom furniture needs, please call your exhibitor services representative.

| SUBTOTAL \$ | |
|-------------|---|
| Tax: 8.25% | |
| TOTAL \$ | _ |
| | |

Charges for rental items listed above are for the duration of the show and include delivery, installation and removal. Cancellation policy: Items cancelled less than 48 hours prior to the first day of move in will be charged 50% of original price, once items have been delivered to the booth space, no refunds will be provided. All claims or discrepancies must be settled at the Paramount Convention Services desk one half hour prior to show opening.

| Company Name: | Booth # |
|---------------|---------|

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: <u>www.paramountcs.com/exhibitorservices</u>





^{**}Availability of custom furniture cannot be guaranteed on site.

Priority Empty Return & Accessible Storage

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Priority Empty Container Return

| This service provides for the priority return of your empties to your booth within one hour after the close of the |
|--|
| show. This service <u>must</u> be ordered prior to the removal of your empties. If you would like this service, please |
| fill out the information below and return to Paramount Convention Services, Inc. |

| Priority Empty Container Return. | \$100.00 per Container |
|----------------------------------|------------------------|
| Estimated Number of Pieces | <u> </u> |

PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE PIECES HAVE BEEN TAKEN TO STORAGE.

Accessible Storage

A storage area will be available for exhibitor's samples and literature in the facility. Depending on space available in the facility, these items may be stored on trailers in the loading dock area. Paramount employees will be available to access storage items during show hours, one hour prior to show opening, and one half hour after show closing each day. All material in storage on the last day of the show will be returned to their designated booth space at the close of the show. Due to fire regulations and for security purposes, NO LARGE DELIVERIES CAN BE MADE DURING SHOW HOURS. Show management reserves the right to stop deliveries at any time during the show hours, so please schedule deliveries prior to show opening. Storage space may be limited.

Orders MUST be received by the deadline date to guarantee storage space. The charge for storage space is as follows:

Straight Time: (one hour minimum per man)\$60.00

Accessible Storage (3002): \$100.00 base charge per piece plus one hour (minimum) labor charge per delivery.

Labor Rates:

| 8:00 a.m. – 4:30 p.m. Monday - Friday | | |
|--|--------------|-----------------------------|
| Overtime: (one hour minimum per man) | \$90.00 | |
| YES, I wish to reserve space for accessible storage, I plan on storing | g | pallets/boxes/crates/cases. |
| | (# of pieces | (circle one) |
| To have items placed in or removed from accessible storage, please not | ify the Para | mount Service Desk. |

ALL GOODS STORED WITH PARAMOUNT ARE STORED AT YOUR OWN RISK. We shall not be liable for any injury, damage, loss, theft, or destruction, including, but not limited to damage from atmospheric conditions or rust, negligence (whether caused by ourselves or by servants, agents, employees or others), failures to act, breach of contract, breach of warranty, water, condensation, fire, floods, acts of God or any act beyond our sole control. We are not liable for any direct, consequential, or incidental damages nor for loss of profit or loss due to failures to obtain or turnover goods at any time or place whatsoever, however such loss may be incurred. We are not liable for or chargeable with any loss of sales, income, resale, commissions, or brokerage, nor for any freight or demurrage.

No refunds will be given for services that are not utilized.

Cancellation policy: Items or services cancelled less than 48 hours prior to first day of move in will be charged 50% of original price and 100% of original price after delivery.

| Company Name: | Booth # | | |
|-------------------------------|---------------------|-------------------|--|
| Paramount Convention Services | Phone: 314-621-6677 | Fax: 314-621-6416 | |

Paramount Convention Services Phone: 314-621-6677 Online ordering: www.paramountcs.com/exhibitorservices







GLOSSARY OF SHIPPING TERMS

Actual Weight: Gross shipping weight, is determined by (1) weighing the vehicle empty, (2) loading the shipment and returning to the scale to obtain the weight and (3) subtracting the two weights. Can also be obtained by individually weighing each piece of freight.

Air Freight: Materials transported by an air freight company.

Bill of Lading: Written receipt from a carrier for goods accepted for transportation. Serves as a receipt, contract and operating paperwork and is the single most important document in the shipping process.

Common Carrier: Department of Transportation-certified trucking firm that can be hired by the public for shipment of goods.

Consignee: Receiver of shipped goods.

Consignor: Shipper of goods

Crate: Container, usually wood, used for protecting exhibits during shipping.

Cwt: Hundredweight (100 lbs.)

Dock: Area where goods are received and shipped.

Drayage: Handling of exhibit properties between the loading dock and the booth area. Also includes handling goods from the advance receiving and the removal and return of empty containers.

Drayage Contractor: Handler who moves exhibit goods from the dock to the exhibit booth or from the drayer's warehouse to the exhibit booth. Responsible for all material handling activities at a show.

Expedited Service: Service offered by a transportation company to assure prompt or specific delivery. Normally incurs an additional charge.

Forced Freight: Routing of freight not picked up by an exhibitor's carrier or shipments left behind at the booth at the close of the show.

Freight Forwarder: Transportation company that arranges and manages all aspects of shipping but does not own vehicles.

Handling: Moving of materials, usually to and from a loading dock.

Less Than a Truckload (LTL): Shipments picked up by a trucker and consolidated with other LTL shipments to be transported to the destination city, unloaded and delivered.

Liability: Carrier's legal financial responsibility for lost or damaged goods.

Marshalling Yard: Area designed to state or check trucks for show delivery and pick-up.

Mini: Shipment weighing 200 lbs. or less, for which the minimum charge is 200 lb. rate.

Mixed Truckload: Truckload of different articles, crated and uncrated, in a single shipment.

Net Weight: Weight of goods without the shipping container.

Official Carrier: Carrier designated by a show manager or general contractor to be on-site for the inbound and outbound shipments of a show. Use of these carriers is recommended but not required. Official Contractor: Organization appointed by show management to provide services such as set-up and tear-down of exhibit booths and to oversee labor, drayage and loading dock procedures.

Packing List: Detailed list or inventory of a shipment's contents.

Pallet or Skid: Wood runner protecting the exterior of a shipping case. Also describes a wooden base constructed to carry multiple cartons or equipment.

Portable Display: Lightweight exhibit capable of being carried by one person. Usually refers to tabletop or pop-up exhibit.

Pro-Number: Progressive numbering system used primarily by the trucking industry for tracking, billing and identifying freight.

Set-Up: Assembly of exhibit components for display or use.

Shipper: Individual or company whose goods are being shipped.

Split Pick-up/Delivery: Pick-up or delivery of multiple shipments at more than one place of business.

Trapping: Method of consolidating shipments. Usually defines function of the LTL trucker grouping freight for shipment to a particular show.

Van Line: Carrier that specializes in shipping uncrated exhibits, high-tech equipment and delicate materials that require special handling.

Waybill: Document that contains the address of the shipper and the recipient as well as other pertinent information. Contains a number used in tracking shipments.

ATTENTION EXHIBITORS

PLEASE DO NOT
SHIP YOUR FREIGHT IN ADVANCE
TO THE
HENRY B. GONZALEZ CC.

SHIPMENTS WILL BE REFUSED.

PLEASE SHIP ALL ADVANCE
FREIGHT TO THE
PARAMOUNT ADVANCED
RECEIVING WAREHOUSE AT:

ABF
c/o Paramount Convention Services
4354 DIRECTOR DR.
SAN ANTONIO, TX 78219
FOR: IAFE 2021

Shipping Information

Henry B. Gonzalez Convention Center San Antonio, TX Advance Receiving Deadline Monday, November 22, 2021

November 29-30, 2021

All orders MUST have a credit card on file.

Advance Shipments To Warehouse:

Exhibitors desiring to ship materials up to 30 days in advance of the show must label and address all shipping documents/bills of lading as follows:

Name of Exhibiting Company & Booth # C/O Paramount Convention Services ABF 4354 Director Dr. San Antonio, TX 78219 For: IAFE

ADVANCE RECEIVING DEADLINE:

Monday, November 22, 2021 ANY SHIPMENT ARRIVING AFTER THIS DATE IS SUBJECT TO A 25% DOCK FEE ON MATERIAL HANDLING CHARGES.

LAST DAY SHIPMENT RECEIVING AT WAREHOUSE WITH SURCHARGE: 11/24/2021

Direct Shipments To Show Site:

Exhibitors desiring to ship direct to the convention site FOR DELIVERY DURING EXHIBITOR SET-UP PERIOD ONLY, must label and address all shipping documents/bills of lading as follows:

Name of Exhibiting Company & Booth # C/O Paramount Convention Services Henry B. Gonzalez Convention Center Hall 1 237 Tower of the Americas Way San Antonio, TX 78205 For: IAFE

FOR DELIVERY DURING INSTALLATION TIMES AND DATES ONLY. ALL OTHER DELIVERIES WILL BE REFUSED. SHIPMENTS ARRIVING OUTSIDE THE DESIGNATED TIMES OR LABELED INCORRECTLY WILL BE SUBJECT TO A 25% SURCHARGE AND ANY FACILITY CHARGES THAT MAY APPLY.

- A credit card MUST be on file for shipments to be accepted and delivered.
- The ABF warehouse will receive shipments Monday through Friday, 8AM 5PM.
- All shipping charges MUST be prepaid. PCS will not accept any COD shipments.
- All shipments should be co-signed to Paramount Convention Services, Inc.
- Please use shipping labels provided to ensure accurate shipping, make copies as necessary.
- All shipments must have a bill of lading that shows number of pieces and weight, and or, a certified weight receipt showing the weight of the vehicle before loading as well as after unloading. Drayage charges are based on the total weight of each shipment.
- The warehouse will accept crates, cartons, skids, trunks/cases, and carpets. Loose or pad wrapped materials must be sent directly to show site.
- Please call PCS if you have any questions regarding shipping procedures. Please read the shipping and material handling information thoroughly.

OUTBOUND SHIPPING

Please note that any freight being shipped at the close of the show can be handled through our convention carrier, ABF. If you wish to use another carrier, you must notify them for an appointment to pick up your freight at the close of the show. All cartons must be properly labeled with your company's account number clearly posted, as well as shipping address. You must fill out a Paramount Bill of Lading and return it to the service desk. If your carrier of choice does not check in by the designated time (posted on Show Information form) for any reason, your freight will be re-consigned onto our convention carrier.

Paramount Convention Services

Phone: 314-621-6677

Online ordering: www.paramountcs.com/exhibitorservices





Material Handling

IAFE
Henry B. Gonzalez Convention Center
San Antonio, TX
November 29-30, 2021

All or

Advance Receiving Deadline Monday, November 22, 2021

All orders MUST have a credit card on file.

Advance Receiving at Warehouse:

MUST BE RECEIVED BY: Monday, November 22, 2021

Uncrated and loose display shipments will NOT be received at the warehouse. This form of shipment should be sent directly to show site. Paramount Convention Services will receive crated, boxed, or skidded materials at the warehouse up to 30 days in advance and deliver to respective booths at show site. Empty containers will be removed from booth, placed in storage, and returned to the booth at the close of the show. Materials then moved from the booth to the dock and reloaded on designated carriers at the close of the show at the following rates:

CLOSED ON THANKSGIVING DAY, NOVEMBER 25, 2021

| *ALL FREIGHT CHARGED AT 100 LB INCREMENTS, WITH 200 LB MINIMUM CHARGE PER SHIPMENT | Shipment Weight / 100 = | CWT (hundred lbs) X | RATE = | Estimated Total |
|---|----------------------------|---------------------|------------------|--------------------|
| Shipments received at the warehouse before deadline date, then handled in and out of booth on Over Time / Straight Time | Lbs/100 | CWT | \$70.00 per CWT | \$ |
| Shipments received at the warehouse between 11/23/21 – 11/24/21 then handled in and out of booth on Over Time / Straight Time | Lbs/100 | CWT | \$87.50 per CWT | |
| Shipments received at the warehouse by an air carrier such as UPS, FedEx, etc. or any shipment received WITHOUT a bill of lading | Lbs/100 | CWT | \$80.00 per CWT | \$ |
| Shipments received at the warehouse between 11/23/21 – 11/24/21 WITHOUT a bill of lading | Lbs/100 | CWT | \$100.00 per CWT | |

*ABSOLUTELY NO SHIPMENTS ACCEPTED AT WAREHOUSE AFTER: 11/24/21

Direct Shipments to Show Site:

Paramount Convention Services will receive materials at the convention site and deliver to respective booths. Empty containers will be removed from booth, placed in storage, and returned to booth at the close of the show. Materials then moved from booth to dock and reloaded on designated carriers at the close of the show at the following rates:

| *ALL FREIGHT CHARGED AT 100 LB INCREMENTS, WITH 200 LB MINIMUM CHARGE PER SHIPMENT | Shipment Weight / 100 = | CWT (hundred lbs) X | RATE = | Estimated Total |
|---|----------------------------|---------------------|-----------------|--------------------|
| Shipments received at show site during installation times, then handled in and out of booth on Over Time / Straight Time | Lbs/100 | CWT | \$80.00 per CWT | \$ |
| Shipments received at show site by an air carrier such as UPS, FedEx, etc. or any shipment received WITHOUT a bill of lading | Lbs/100 | CWT | \$90.00 per CWT | \$ |

*Shipments sent directly to show site to arrive during published exhibitor installation times ONLY! All other deliveries will be refused. Shipments arriving outside of the designated times or labeled incorrectly will be subject to a 25% surcharge and any facility charges that may apply. Please see the included labels for your reference.

Overtime:

Warehouse and/or convention site shipments moved in or out on overtime, due to scheduling conflicts beyond the control of Paramount will have an additional 25% surcharge to the above rates. Shipments moved in and out on overtime, through no fault of Paramount, will have an additional 50% surcharge to the above rates. Overtime is any time before 8:00 a.m. and after 4:30 p.m. on weekdays and all hours Saturdays, Sundays, and Holidays.

Material Handling Rates and Charges:

Rates apply to each 100-pound increment, with a minimum charge of 200 lbs. per shipment. The weights rounded off to the next hundred pounds. Multiple shipments received are charged at separate minimums. No cumulative weights will be allowed on minimum, split shipment, UPS, etc. The above services, WHETHER USED COMPLETELY OR IN PART, are offered as a package ROUND TRIP RATE and the charges will be based on the total inbound weight of the shipment.

Freight handling charges are the responsibility of the exhibitor to whom the shipments have been cosigned. Additionally, charges for loading out freight shipments are the responsibility of the exhibitor from whose booth shipments are made. Exhibitors may not assign this responsibility to suppliers or customers.

Material Handling



Off Date Delivery Fees:

Any warehouse shipment not received by the advance receiving deadline date and any direct shipment received before the first exhibitor move in date or after the show opens; an additional 25% surcharge to the above rates will be included for trucking and unloading services supplied. Any financial penalties incurred because of inappropriate address, collect shipments, and early or late arrival, causing the reconsignment charges, storage, etc. will be the responsibility of the exhibitor.

Van Lines, Uncrated, and Loose Display Shipments:

Add 50% to the quoted rates for van line, uncrated and loose display shipments. UNLESS PRIOR ARRANGEMENTS ARE MADE, VAN LINE, UNCRATED, AND LOOSE DISPLAY MATERIALS WILL NOT BE RECEIVED AT THE ADVANCE WAREHOUSE. Uncrated and loose display shipments are defined as open displays shipped in vans – not in crates, cases, boxes, or un-skidded machinery on an open flatbed truck without proper lifting bars or hooks.

Empty Container Labels:

Empty container labels will be available at the service desk FOR FREIGHT BROUGHT IN BY PARAMOUNT CONVENTION SERVICES ONLY. Affixing the labels is the sole responsibility of the exhibitor or his representative. All previous shipping labels should be removed. Paramount Convention Services assumes no responsibility for:

- Errors to the above procedures.
- 2. Removal of containers with old empty labels and without Paramount Convention Services empty labels.
- 3. Improper information on empty labels.
- 4. Valuables stored in containers with empty labels.

On site container storage for items not handled by Paramount Convention Services will be charged at \$30.00 per piece.

Inbound bill of Lading or Delivery Receipt:

All shipments must have a bill of lading or delivery receipt showing number of pieces, weight, and description of merchandise. Trucks arriving without documented weight will be required to go to the nearest weight station and obtain documentation before unloading or a mutual decision between Paramount and the exhibitor as the approximate weight will be agreed upon and will be binding on both parties.

Outbound Shipping:

Each exhibitor will be expected to label his/her exhibit materials and furnish shipping information.

Labels and bills of lading will be available at the Paramount Service Desk. Previous shipping labels should be removed. Paramount Convention Services accepts no responsibility for misdirected shipments as a result of old shipping labels, which remain on containers. PARAMOUNT CONVENTION SERVICES WILL ROUTE ALL SHIPMENTS UNLESS SPECIAL ADVANCE ARRANGEMENTS HAVE BEEN MADE. Exhibits and materials for which arrangements have not been made with Paramount Convention Services, or which have not been removed from the exhibit area on removal day, will be forced onto the show carrier. Paramount Convention Services reserves the right to route exhibit material via an alternate carrier if the requested carrier fails to check in at the service desk by the designated time.

Limits of Liability:

After exhibits or materials are placed in the booth, Paramount Convention Services will not be responsible for condition, count, or content until exhibits or materials are picked up for removal after the close of the show. Therefore, all materials should be properly insured against fire, theft, and all hazards from the time they leave your office until they return. We do not assume responsibility for outbound shipments until the count is physically verified vs. the bill of lading submitted by the exhibitor.

Paramount Convention Services will not be responsible for damage to uncrated and/or un-skidded exhibit material, nor for concealed damage to materials.

All exhibit materials handled by Paramount Convention Services are insured at a value not to exceed twenty-five cents (.25) per pound and not to exceed a maximum of fifty dollars (\$50.00) per claim.

Be sure your freight is insured from the time it leaves your place of business until it is returned after the show.

Paramount Convention Services

Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

Material Handling



Additional Services

IAFE Henry B. Gonzalez Convention Center San Antonio, TX Advance Receiving Deadline Monday, November 22, 2021

November 29-30, 2021 All orders MUST have a credit card on file.

Vehicle Spotting:

Any vehicles driven into the exhibit hall under their own power will incur a round-trip spotting fee of \$150.00. Vehicles not moved in under their own power will be unloaded and charged based on weight.

Forklift:

All per 100 lb rates quoted do not include any Blocking, Spotting or Bracing in Booth, Local pickups, or deliveries. For such services the following rates apply:

Forklift with Operator \$175.00 per hr. \$250.00 per hr. (One-hour minimum) (Up to 4,000 lbs. Capacity)

Material Handler \$60.00 per hr. \$90.00per hr. (One hour minimum)

Installation Labor:

Forklift with operator (4,000 lb. Capacity)

No. of Forklifts Approx Hours Date Day of Week Time

Dismantle Labor:

Forklift with operator (4,000 lb. Capacity)

No. of Forklifts Approx Hours Date Day of Week Time

Banding:

Metal Banding will be available for securing outbound shipments at a rate of .50 cents per foot, plus labor (One hour minimum).

Shrink-wrap:

Shrink wrap will be available for securing outbound shipments at a rate of:

Straight Time Overtime \$50.00 per skid \$75.00 per skid

| Authority to handle and billing instructions. | All terms and conditions herein stated are understood and |
|---|---|
| accepted. | |

| Company Name: | Booth # |
|----------------------|-------------|

Paramount Convention Services Phone: 314-621-6677 Fax: 314-621-6416

Online ordering: www.paramountcs.com/exhibitorservices

Additional Services



Paramount Convention Services

R U S H

DO NOT DELAY

ABF FIRST DAY RECEIVING: Thursday, October 28, 2021
ABF WAREHOUSE RECEIVING DEADLINE: Monday, November 22, 2021
ANY SHIPMENT ARRIVING AFTER THIS DATE IS SUBJECT TO A 25% DOCK FEE
ON MATERIAL HANDLING CHARGES.

LAST DAY SHIPMENTS RECEIVED AT WAREHOUSE WITH SURCHARGE: 11/24/2021

| To: | | |
|-----|------------------------------|--|
| | (Name of Exhibiting Company) | |

c/o: Paramount Convention Services

ABF

4354 Director Dr.

San Antonio, TX 78219

WAREHOUSE

EVENT: IAFE

BOOTH #

NUMBER _____ OF ____ PCS

CARRIER:

Paramount Convention Services

R U S H

DO NOT DELAY

ABF FIRST DAY RECEIVING: Thursday, October 28, 2021
ABF WAREHOUSE RECEIVING DEADLINE: Monday, November 22, 2021
ANY SHIPMENT ARRIVING AFTER THIS DATE IS SUBJECT TO A 25% DOCK FEE
ON MATERIAL HANDLING CHARGES.
LAST DAY SHIPMENTS RECEIVED AT WAREHOUSE WITH SURCHARGE:

| To:_ | | |
|------|--|--|
| | | |

(Name of Exhibiting Company)

c/o: Paramount Convention Services
ABF
4354 Director Dr.
San Antonio, TX 78219

WAREHOUSE

EVENT: <u>IAFE</u> BOOTH #

NUMBER _

OF

PCS

CARRIER:

The above labels are provided for your convenience. Place one on each piece shipped to ensure proper delivery. If more labels are needed, copies are acceptable.

Paramount Convention Services

R U S H

DO NOT DELAY

CANNOT ARRIVE UNTIL - Sun., November 28, 2021

To:_____

(Name of Exhibiting Company)

c/o Paramount Convention Services
Henry B. Gonzalez Convention
Center - Hall 1
237 Tower of the Americas Way
San Antonio, TX 78205
For: IAFE

SHOWSITE

BOOTH #_____ OF ____ PCS CARRIER:

Paramount Convention Services

R U S H

DO NOT DELAY

CANNOT ARRIVE UNTIL - Sun., November 28, 2021

To:_____

(Name of Exhibiting Company)

c/o Paramount Convention Services Henry B. Gonzalez Convention Center - Hall 1

237 Tower of the Americas Way San Antonio, TX 78205 For: JAFE

SHOWSITE

| BOOTH #_ | | |
|----------|----|--------------|
| NUMBER_ | OF | PCS |
| CARRIER: | | - |

Pre-Printed Outbound Material Handling Agreement And Outbound Label Request

| Company Name: | Booth # |
|--|-------------|
| Show Name: | |
| Complete this form for pre-printed outbound materi | al handling |

documents and shipping labels. Send this to Paramount prior to the show installation. Or you can fill this form out online with your login and password.

ONE FORM FOR EACH DESTINATION.

STEP 1. SHIP TO ADDRESS:

| Company Name: | | Attention: | Booth # |
|-----------------|--------------------|-----------------|----------|
| Street Address: | | | |
| City: | State: | Zip Code: | Country: |
| Number of p | lain labels for th | is destination: | |

| Complete only if shipping to another show | Show: | Booth # |
|---|-------|---------|
| | | |

STEP 2. CARRIER:

| ABF (Show Carrier) | OTHER | (Please provide name of carrier) |
|-------------------------------------|--------------------------|--|
| In the event your selected carrie | er fails to show by the | check in time listed in the service kit, |
| your freight will be re-consigned | d to the show carrier. | |
| Please fill out if your return frei | ght is time sensitive. I | Date NeededPhone |
| | | |

| Company Name: | RGES CONTACT Atten | | Phone: | |
|-----------------|-----------------------|-----------|----------|--|
| Street Address: | | | | |
| City: | State: | Zip Code: | Country: | |

Show site Instructions: Once your shipment is packed and ready to be picked up, please return the 4 copy outbound material handling form that we put in your booth at the show site to the Paramount Service Desk. Verify the piece count, weight and that the signature is on the outbound material handling order form prior to shipping out. Shipments without paperwork turned in will be forced onto the show carrier at the exhibitor's expense.

If you are shipping out using UPS or FedEx ground, express or air, (not freight) you must have their shipping label with your account number on each package or they will not take your packages.

PARAMOUNT'S PRE-PRINTED LABELS WILL NOT WORK FOR FEDEX OR UPS An arrangement for pick-up by any carrier other than our show carrier (ABF) is the responsibility of the exhibitor.

Paramount Convention Services Online ordering: www.paramountcs.com/exhibitorservices Phone: 314-621-6677 Fax: 314-621-6416



Outbound Shipping Procedures

Each exhibitor will be expected to label his/her exhibit materials and furnish shipping information. Plain Labels to print (not UPS or FedEx labels) and outbound material handling agreements will be available at the service desk. All exhibitor charges must be paid in full before an outbound material handling agreement will be handed out.

A Paramount Convention Services outbound material handling agreement must be completed before any shipments will be released regardless of the shipping firm used. Material handling charges are a onetime fee, if you ship out of the show and did not ship to the show or ABF warehouse, you will receive a material handling charge from Paramount (separate than shipping charges from your carrier or ABF).

After you have packed your exhibit /materials, leave your labeled materials in your booth and please bring the completed outbound material handling agreement to the Paramount service desk. Verify the piece count, weight and that the signature is on the outbound material handling order form prior to shipping out.

Previous shipping labels should be removed. Paramount Convention Services accepts no responsibility for misdirected shipments as a result of old shipping labels which remain on containers. PARAMOUNT CONVENTION SERVICES WILL ROUTE ALL SHIPMENTS WITH THE SHOW CARRIER UNLESS ADVANCE ARRANGEMENTS WITH ANOTHER CARRIER ARE MADE.

Exhibits and materials for which arrangements have not been made with Paramount Convention Services, or which have not been removed from the exhibit area on removal day, will be re-consigned onto the show carrier by Paramount Convention Services. If you choose to use the show carrier-ABF, there is no need to call anyone, as they will be onsite during move out. Charges for shipping with ABF are all handled with ABF as they are a separate company from Paramount. The shipping charge is a separate charge then the material handling charge, the credit card you have on file with Paramount will not work with shipping for ABF. If you wish to use another carrier, you must notify them to pick up your freight at the close of the show:

All freight carriers must check in at the dock with Paramount by 10:00AM on Wednesday, December 1, 2021 or your freight will be re-consigned onto the show carrier ABF.

If you have any questions, please contact the staff at the Paramount service desk.

If you are shipping out using UPS or FedEx ground, express or air, (not freight) you must have their shipping label with your account number on each package or they will not take your packages (<u>PARAMOUNT'S PLAIN PRE-PRINTED LABELS WILL NOT WORK</u>). An arrangement for pick-up by any carrier other than our show carrier (ABF) is the responsibility of the exhibitor.

Additional Numbers listed for your convenience:

ABF: 1-800-654-7019

UPS- 1-800- PICK-UPS; 1-800-742-5877

FedEx- 1-800- GO-FEDEX; 1-800-463-3339

Showsite Address:

Henry B. Gonzalez Convention Center
Hall 1
237 Tower of the Americas Way
San Antonio, TX 78205

Official Transportation Provider

via the ABF Freight Network

Let ArcBest® make your next trade show the easiest you have ever attended!

We have over 90 years of experience in the freight industry and a dedicated Trade Show division with service through North America through the ABF Freight® network.

Choose guaranteed, expedited shipping solutions – air or ground – with special discounted rates for your inbound and outbound shipments.

For personalized quotes, please call

800-654-7019

Our Services Include:

Priority
handling of
your inbound
and outbound
shipments

Guaranteed
expedited air
and ground
services

LTL Ground Transportation International Transportation

Trust your important trade show shipment to the leader in exhibition transportation services.



REQUEST FOR INFORMATION

ArcBest® Trade Show Services

| Exhibiting Company | Contact Name |
|---|--|
| Title Email | Phone |
| SHIPPER INFORMATION | SHIP TO: Warehouse Show Site |
| Company | Show Name |
| Address | Booth No |
| | Contractor |
| CityStateZip | Show Dates |
| Pickup Date/Time | Address |
| FREIGHT INFORMATION | City State Zip |
| Piece Count and Type | Delivery Date |
| Total Weight | ADDITIONAL INFORMATION |
| Dimensions (L)(W)(H) | Residential Pickup Inside Pickup |
| | Liftgate Dock |
| Would you like an ArcBest Trade Show Coordinator to | contact you with a quote or information? |

If you are faxing this form, please print a copy, complete the requested information, and then fax to (844) 718-7620.

If you are completing electronically, you can either print and fax your request or click on the submit button to send your request to one of our Trade Show specialists.



Exhibit Labor

Henry B. Gonzalez Convention Center

San Antonio, TX

November 29-30, 2021

Discount Deadline Monday, November 15, 2021

All orders MUST have a credit card on file.

Exhibit Straight Labor Request:

Straight Time: (One hour minimum per man)

8:00 a.m. – 4:30 p.m. Monday through Friday

Overtime: (One hour minimum per man)

\$90.00

\$60.00

Discount

\$78.00

Standard

\$117.00 4:30 p.m. – 8:00 a.m. Monday through Friday, all Saturdays, Sundays, and Holidays.

Select the plan that meets your needs and fill in the requested information. (MUST CHECK ONE)

Plan A-Supervision by Paramount

To save time and personnel supervision, Paramount Convention Services will supervise the installation of your exhibit, upon arrival of your freight. A supervision charge of 25% will be added to your total labor bill for this service. Please note that under the Paramount plan, Paramount Convention Services will set and dismantle your booth at their earliest convenience.

Specific instructions, blueprints, etc. should be provided to facilitate an economical and correct installation. Please note that under the Paramount plan, Paramount will set and dismantle your booth at their earliest convenience based on arrival of materials. Please be sure to send display and graphic drawings either to our office or with the display. Please Note: You must supply us with your outbound shipping instructions to facilitate the return of your equipment.

INSTALLATION:

of Day of approx. men hours week

DISMANTLE:

of approx. Date Day of men hours week Ladder(s) needed? 8' 12'

Set-Up Instructions/crate keys

Sent to PCS Office Sent with display (Circle One)

Plan B-Supervision by Exhibit Personnel

Starting time can only be guaranteed on those instances where labor is requested for the start of the work day, which is 8:00 a.m., unless the official installation time begins later in the day. It is important that the exhibitor check in at the service desk to pick up laborers ordered. Upon completion of work, exhibitors must also check laborers out at the service desk. All work is to be done under the supervision of the exhibitor or representative. If no date and/or time are indicated below, no men will be available. IF EXHIBITOR FAILS TO PICK UP MEN ORDERED, A ONE HOUR PER MAN NO SHOW CHARGE WILL BE APPLIED, unless a 48-hour notification is given.

INSTALLATION:

| approx. | Date | Day of | Time |
|---------|------|--------|------|
| hours | | week | |
| | | TT | 11 |

DISMANTLE:

| # of | approx. | Date | Day of | Time |
|------|---------|------|--------|------|
| men | hours | | week | |

Supervisor will be: _____

Supervisor's On-Site Phone#: _____

Ladder(s) needed? 8' 12' 14'

Cancellation policy: Labor services cancelled less than 48 hours prior to first day of move in will be charged 1 hour per man requested.

Booth # Company Name: _____

Phone: 314-621-6677 Fax: 314-621-6416 **Paramount Convention Services**

Online ordering: www.paramountcs.com/exhibitorservices

Labor requested after the Discount Rate Deadline is not guaranteed to be available. To secure availability, all orders must be received by the Discount Rate Deadline date.

hibit Labo



Key Information

Henry B. Gonzalez Convention Center
San Antonio, TX

Inbound Freight Information

San Antonio, TX

November 29-30, 2021

Discount Deadline Monday, November 15, 2021

All orders must have a credit card on file.

Please complete and return this page only if you have ordered PCS supervised labor.

Carrier:______ Shipped by:______ Date:_____ # of Pieces:______ Pro #:_____ Description: Shipped To: (circle one) Warehouse Show Site **Outbound Freight Information** *if you are using a carrier other than the preferred show carrier, you must contact them for an appointment to pick up your freight. SHIP TO:_______c/o_____ City: _____ State: ____ Zip: _____ Contact Name & Phone #____ **Outbound Freight Charges Guaranteed By:** Company Name:______ Attention:_____ Permanent address of shipper: City: _______ Zip: _______ Authorized Company Rep Signature: _____ Authorized Company Rep Print: Circle One: Pre-Paid Collect Bill to: Shipping Method: **Circle One**: Common Air Company Van Customer Freight Carrier Line Truck Pick-Up Company Name: Booth # **Paramount Convention Services** Phone: 314-621-6677 Fax: 314-621-6416 Online ordering: www.paramountcs.com/exhibitorservices

Labor requested after the Discount Rate Deadline is not guaranteed to be available. To secure availability, all orders must be received by the Discount Rate Deadline date.

Key Information



Intent To Use Non-Official Contractor

IAFE

Henry B. Gonzalez Convention Center San Antonio, TX November 29-30, 2021

DUE DATE: Monday, November 15, 2021

If your company plans to use a firm who is not the official service contractor, as designated by show management, please complete this form and fax to Paramount Convention Services at (314) 621-6416.

- Exhibitors who choose to use a Non-Official Contractor must complete and sign this form.
 It must be received by Paramount Convention Services no later than Monday, November 15, 2021.
 No extensions or exceptions will be granted after the published deadline. For your convenience, this form can be faxed to (314) 621-6416.
- 2. The Non-Official Contractor must provide Paramount Convention Services with a copy of their "Certification of Insurance." This certificate must be received no later than **Monday, November 15, 2021**.

No extensions or exceptions will be granted after the published deadline. Please note that Certificate must list Paramount Convention Services, IAFE, Henry B. Gonzalez Convention Center and employees of each company as additionally insured.

*See rules and regulations forms.

3. Failure to provide Paramount Convention Services with the above items, 1 and 2, will result in said firms required to hire installation and dismantle labor from Paramount. Non-Official Contractors will be able to provide supervision only.

All representatives of the Non-Official Contractors must obtain an "EXHIBIT CREW" badge at our Exhibitor Service Center.

NOTIFICATION DEADLINE: Monday, November 15, 2021

| | Booth # |
|---------------------|---------------------|
| | |
| | |
| | |
| Service Contractor: | |
| State | Zip |
| | r |
| fax | e-mail |
| | Service Contractor: |

ntent To Use Non-Official Contractor



Non-Official Contractors' Rules and Regulations

IAFE Henry B. Gonzalez Convention Center San Antonio, TX November 29-30, 2021

DUE DATE: Monday, November 15, 2021

Paramount Convention Services has been selected as the Official Service Contractor and must be used for all material handling, furniture rental, signs, rigging, cleaning and installation and dismantling of decorations.

A NON-OFFICIAL CONTRACTOR IS: Any Individual who is not a full-time permanent employee of an exhibiting firm, who is providing a service to an exhibitor on-site and does not represent one or more of the official contractors.

- 1. Each representative of a Non-Official Contractor must physically pick-up, in person, an "EXHIBIT CREW" badge at the Exhibitor Service Center. If a representative of a Non-Official Contractor does not have any identification which verifies his/her employment by a Non-Official Contractor, he/she must be accompanied to the Exhibitor Service Center by a representative who does have verifying identification.
- 2. These services shall not conflict with existing labor regulations or contracts, and in fulfilling his obligations, the representative of a Non-Official Contractor shall adhere to the regulations set up by the hall and show management regarding entrance.
- 3. The representative of a Non-Official Contractor shall have a true and valid order for service from an Exhibitor in advance of the show move-in date and shall not solicit business on the show floor.
- 4. The representative of a Non-Official Contractor will share with the Official Service Contractor all reasonable costs related to his operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, etc.

<u>IMPORTANT</u> - It is the responsibility of each Exhibiting Firm who is utilizing a Non-Official Contractor to complete and return the required forms to Paramount Convention Services no Later than the due date, listed in the heading on this page (Monday, November 15, 2021). For your convenience, you may fax the form to (314) 621-6416.

Liability "Certificate of Insurance" form which names Paramount Convention Services, Inc., IAFE, Henry B. Gonzalez Convention Center, and employees of each company as additionally insured for each Non-Official Contractor firm being utilized.

(*Note: The exhibitor-appointed contractor must maintain at least \$1 million in Employer's Liability, General Liability, Automobile Liability and Worker's Compensation as required in the state the exposition is located.)

IF BOTH THE "INTENT TO USE NON-OFFICIAL CONTRACTORS" FORM AND THEIR "CERTIFICATE OF INSURANCE" ARE NOT SUPPLIED TO PARAMOUNT BY THE DUE DATE LISTED IN THE HEADING ON THIS PAGE (Monday, November 15, 2021), THEN ANY REPRESENTATIVE OF THE EXHIBITING FIRM OR NON-OFFICIAL CONTRACTOR WILL BE REQUIRED TO ORDER LABOR FROM PARAMOUNT.

It is the responsibility of the exhibitor to see that each representative of a Non-Official Contractor abides by the Official Rules and Regulations of this Exposition.

Non-Official Contractor Rules & Regs



Booth Cleaning

IAFE Henry B. Gonzalez Convention Center San Antonio, TX Discount Deadline Monday, November 15, 2021

November 29-30, 2021

All orders MUST have a credit card on file.

The cleaning services provided by the exhibit hall include only a general sweeping of aisles. Paramount Convention Services has been designated as the exclusive cleaning contractor. No other service contractors will be permitted on the exhibit floor. All rental carpets ordered from Paramount Convention Services are installed in clean condition. Any cleaning service required within your booth space for debris during installation and exhibit hours may be ordered below.

All rates are based on the total square footage of your booth. (100 SQ. FT. MINIMUM)

Please check preference below.

Booth Cleaning:

CODE

| CODE. | Discoulit | Standard |
|--|----------------------------|----------------------------|
| (4501) DAILY – Vacuum and empty wastebaskets before initial openin of exhibit and DAILY thereafter. | g \$.34 sq.ft. per day | \$.44 sq.ft. per day |
| (4500) ONCE – Vacuum and empty wastebaskets ONCE before initial opening of exhibit. Exclusive Service: | \$.36 per sq. ft. | \$.47 per sq. ft. |
| (4502) Exclusive janitor or porter service (4-hour minimum per day). | \$60.00 per hour S/T | \$90.00 per hour O/T |
| *Should your booth give away food items (i.e. popcorn) or other promotional excessive debris on the show floor, you will be responsible for the additional **\$330.00 onetime fee** SIZE OF BOOTHX =SQ.FT. X RATE =PER DAY X NO. OF D | al cleaning re | equired. |
| Total: \$ | | |
| Cancellation policy: Items or services cancelled less than 48 hours prior to first charged 50% of original price, no refunds will be provided once services ha | | |
| Company Name: Booth # | | |
| Paramount Convention Services Phone: 314-621-6677 Fax: 314-62 | 21-6416 | |

Items requested after the Discount Rate Deadline are not guaranteed to be in stock. To secure availability, all orders must be received by the Discount Rate Deadline date.

Booth Cleaning



Floral Service

IAFE

Henry B. Gonzalez Convention Center

San Antonio, TX

November 29-30, 2021

Discount Deadline

Monday, November 15, 2021

J ,

All orders MUST have a credit card on file.

Plant Rentals:

| Code | Quantity | Description | Discount | Standard |
|--------|----------|------------------------|----------|----------|
| (6000) | | 2' – 3' Tropical Plant | \$50.09 | \$64.66 |
| (6001) | | 4' – 5' Tropical Plant | \$61.22 | \$79.50 |
| (6002) | | 5' – 6' Tropical Plant | \$79.50 | \$104.36 |
| (6003) | | 6' – 8' Tropical Plant | \$124.02 | \$162.18 |
| (6004) | | Ferns (circle one) | \$50.09 | \$68.32 |

All containers for tropical plants will be provided in black

Colors and availability may vary depending upon season and location.

Flowering Plants and Floral Arrangements:

(Purchase only)

| Code | Quantity | Desc | ription | | Discount | Standard |
|----------------------------|-----------------------------|--|------------------------|------------------|----------------------------------|----------------------------------|
| (6005) | | ing Mum Plant one) Yellow / V | | : / Burgu | \$56.00 ndy | \$82.00 |
| Colors and | <mark>l availability</mark> | may vary | <mark>dependi</mark> i | ng upo | <mark>on season a</mark> | <mark>nd location.</mark> |
| (6006) (6007) (6008) | Mediun | Cut Flower Arra n Cut Flower A Cut Flower Arra | rrangement | | \$130.00 \$145.00 \$160.00 | \$169.00 \$188.00 \$208.00 |
| Yellow | **COLOR DES | | C | gement (Blue | • | Ψ200.00 |

Colors and availability may vary depending upon season and location.

ORDERS MADE AT SHOW SITE CANNOT BE GUARANTEED!

Cancellation policy: Items or services cancelled less than 48 hours prior to first day of move in will be charged 50% of original price, once installation has begun no refunds will be given for floral services.

RENTAL PLANTS NOT IN BOOTH AT CLOSE OF SHOW WILL BE CHARGED AT TWICE THE RENTAL PRICE.

SUBTOTAL \$_____ 8.25% _____ TOTAL \$_____

Fax: 314-621-6416

| Company Name: | Booth # | |
|----------------------|---------|--|
| | | |

Paramount Convention Services Phone: 314-621-6677
Online ordering: www.paramountcs.com/exhibitorservices

www.paramountesteons.exmortoriservices





Sign Service

IAFE Henry B. Gonzalez Convention Center San Antonio, TX

November 29-30, 2021

All orders MUST have a credit card on file.

QUALITY DIGITAL PRINTING WITH LOGOS AND WORDING AT THESE SPECIAL PRICES

Please forward special logos or graphics to signshop@paramountcs.com

| Code | Quantity | Size | Discount | Standard |
|--------|----------|-------------------|----------|----------|
| (5000) | | 7" x 11" | \$26.50 | \$40.28 |
| (5001) | | 11" x 14" | \$31.80 | \$47.70 |
| (5002) | | 7" x 44" | \$33.92 | \$50.88 |
| (5003) | | 14" x 22" | \$42.40 | \$63.60 |
| (5004) | | 22" x 28" | \$50.88 | \$76.32 |
| (5005) | | 28" x 44" | \$81.62 | \$111.30 |
| (5006) | | 40" x 60" | \$159.00 | \$206.70 |
| (5007) | | 38 1/8" x 92 1/8" | \$238.00 | \$309.52 |

OPTIONAL SERVICES

(5008) Easel back applied to sign -\$15.00 per sign (5009) 22x28 Sign holder \$50.00

Online ordering: www.paramountcs.com/exhibitorservices

| SUBTOTAL \$ | |
|-------------|--|
| 8.25% | |
| TOTAL \$ | |

Discount Deadline

Monday, November 15, 2021

| PLEASE COMPLETE ALL ORDERING: | INFORMATION BELOW WHEN |
|---|---|
| SIGN SIZE: | QUANTITY: |
| BACKGROUND COLOR: | LETTERING COLOR: |
| SHAPE (Circle One) HORIZONTAL | VERTICAL EASEL BACK |
| SPECIAL INSTRUCTION: | |
| SIGN TO READ AS FOLLOWS: (Please print or type) | |
| Cancellation policy: Orders will be | e charged 100% of original price once signage has been printed. |
| Company Name: | Booth # |
| Paramount Convention Services | Phone: 314-621-6677 Fax: 314-621-6416 |



^{*}On-site requests will be subject to additional fees.

Video Service Form

Henry B. Gonzalez Convention Center San Antonio, TX

November 29-30, 2021

Discount Deadline Monday, November 15, 2021

All orders MUST have a credit card on file.

Video Packages:

Add some excitement to your booth by showing off your products and services through video.

| | Discount | Standard |
|---|----------|----------|
| 32" Monitor | \$300.00 | \$390.00 |
| Please select all cables that you will need:HDMIVGA _ | _USB | |
| 42" Monitor | \$400.00 | \$520.00 |
| Please select all cables that you will need:HDMIVGA _ | _USB | |
| 55" Monitor | \$500.00 | \$650.00 |
| Please select all cables that you will need:HDMIVGA _ | _USB | |
| DVD player | \$50.00 | \$65.00 |
| Blu Ray DVD player | \$75.00 | \$90.00 |
| Rolling TV Stand | \$150.00 | \$195.00 |
| | | |

- * Electric is not included
- * Rates are for run of the show

| SUBTOTAL \$ | |
|-------------|--|
| 8.25% | |
| TOTAL \$ | |
| | |

Charges for rental items listed above are for the duration of the show and include delivery, installation and removal. Cancellation policy: Items cancelled less than 48 hours prior to the first day of move in will be charged 50% of original price, once items have been delivered to the booth space, no refunds will be provided. All claims or discrepancies must be settled at the Paramount Convention Services desk one half hour prior to show opening.

| Company Name: | | Boot | th # | - |
|-----------------------|---------------|--------------------------|-------------------|---|
| Paramount Conventi | on Services | Phone: 314-621-6677 | Fax: 314-621-6416 | |
| Online ordering: www. | ww.paramounto | es.com/exhibitorservices | | |





UNION JURISDICTION RULES

Since Work Rules and Union Jurisdictions vary from city to city, we apprise you of the following statements to help you in understanding the Union Requirements.

Decorator & Carpenter Jurisdiction

It is necessary for all exhibitors to use qualified union personnel for the installation and dismantling of prefabricated exhibits and displays and to install and remove draperies and floor covering. The handling, placing or setting out of merchandise that is to be displayed does not require union labor and may be done by the exhibitor. In addition, the installation or dismantling of an exhibit which does not require the use of hand tools, or more than one person, and can be accomplished within thirty minutes, may be performed by the owner or company representative for booths up to 10' X 30' in area. Your labor requirements can be ordered on the enclosed Exhibit Labor Order Form.

Teamster Jurisdiction

Our Material Handling Department is responsible for maintaining in and out traffic schedules at the Show site. Even local exhibitors should clear all movements of exhibit materials through this department as we will have priority at the unloading area at all times. Union jurisdiction allows individually hand carried items only. Material Handling Services may be ordered in advance by completing and returning the enclosed Shipping Information and Service Order Form. Paramount Convention Services will handle <u>all</u> incoming show freight regardless of the material handling form being submitted, advance or show site delivery and regardless of if freight is designated as in care of Paramount or not; and the exhibitor will be liable for all appropriate charges as described on the material handling form, as well as all storage fees, if any charged by the facility for items delivered and accepted prior to scheduled move in date

Thank you!

Union Jurisdiction Rules



FIRE PREVENTION BUREAU EXHIBIT HALL FIRE REGULATIONS

The information contained in this brief outline does not completely cover the ordinances and regulations. The following are basic rules governing concessions, exhibits and shows in any building open to the public.

- 1. All curtains, drapes and decorations must be constructed of flame proofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flame proofing effect.)
- 2. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproof side and rear divider draperies of booths, or attached to table skirting facing aisles unless flame proofed.
- 3. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.
- 4. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time an exhibit building is open to the public.
- 5. All sawdust, shavings, hay and straw shall be stored and maintained in a manner approved by the Fire Marshall.
- 6. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside any building, shall have **no more than two (2) gallons of fuel in the tank**; all fuel tanks shall be locked or effectively sealed and **battery cables shall be disconnected from the ignition system**. The battery cannot be connected during the show for any reason. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in event of emergency. Keys must be left overnight with security. **You must notify Paramount Convention Services of plans to bring in any vehicle so that appropriate arrangements can be made with the local Fire Marshal**.
- 7. The use of liquefied petroleum gases inside buildings, tents or areas is strictly prohibited, except for demonstration when approved by the Fire Marshal.
- 8. "No smoking by Order of Fire Marshal" signs shall be posted and maintained in areas designated by the Fire Marshal.
- 9. The exhibitor will provide for daily removal and disposal of trash and rubbish from buildings and tents.
- 10. All electrical wiring shall be installed in a manner approved by the City's Chief Electrical Inspector.

Exhibit Hall Fire Regulations





Take advantage of discounted rates!

Order your electrical services online by

11 / 08 / 2021

ORDERING.EDLEN.COM

Quick, secure, and easy to use!



Edlen Electrical Exhibition Services

5811 La Colonia, San Antonio, TX 78218

210.662.9450 • sanantonio@edlen.com • www.edlen.com

ORDER INSTRUCTIONS



ELECTRICAL EXHIBITION SERVICES

5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| EXHIBITOR: | | BTH# |
|------------|--------------------------------|-----------------|
| EVENT: | IAFE 2021 | |
| FACILITY: | Henry B. Gonzalez Convention (| Center |
| DATES: | November 29-30, 2021 | EVENT #111004SA |

Advance Payment Deadline Date: 11/08/21

FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW.EDLEN.COM

COMPLETE THE STEPS BELOW TO PLACE UTILITY ORDERS

Step 1 Complete the Method of Payment

This form must be completed and returned with the order forms below.

Step 2 Complete Utility Order Forms as Required

- A. Electrical Order
- B. Plumbing Order
- C. Lighting Order

Step 3 Review Electrical Labor Instructions

This form will help you determine if you require electrical labor in your booth.

- A. What electrical work in your booth space needs to be performed by Edlen Electricians.
- B. How power is delivered to your booth in the facility (from the floor or ceiling).
- C. What other forms are required in order to schedule and pre-pay your estimated labor cost.

Step 4 Complete Additional Labor Forms as Required

Forms include the following:

A. Electrical Distribution

This form is used for the distribution of power on the floor in your booth space. The form should be completed by <u>all island</u> booths. Inline and peninsula booths need to provide this information only if power is required at any location other than the rear of the booth space.

B. Plumbing Distribution

This form is used for the distribution of air/water & drain services in your booth space. The form should be completed by <u>all island</u> booths. Inline and peninsula booths need to provide this information only if plumbing is required at any location other than the rear of the booth space.

Step 5 Complete the Electrical & Plumbing Layout Forms (if applicable)

All island booths must return an electrical layout and plumbing layout (if applicable) indicating a main distribution point as well as any other locations requiring power or plumbing services. Inline and peninsula booths need to return an electrical layout only if power is needed at any other location than the rear of the booth.

METHOD OF PAYMENT



ELECTRICAL EXHIBITION SERVICES

5. PLUMBING ORDER

TOTAL DUE

| | Advance Payment De | eadline Date: | 11/08/21 |
|------------|--------------------------------|---------------|----------|
| EXHIBITOR: | | BTH# | |
| EVENT: | IAFE 2021 | | |
| FACILITY: | Henry B. Gonzalez Convention (| Center | |
| DATES: | November 29-30, 2021 | EVENT #1110 | 04SA |

| 5811 La Colonia, San Antonio, Texas 78218 | FACILITY: | Henry B. Gonzalez Convention Center | | | Center |
|--|---|-------------------------------------|--|---|---|
| Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com | DATES: | Nove | ember 29-30, 2021 | | EVENT #111004SA |
| FINANCIALLY RESPONSIBLE COMP. | ANY | | | | |
| COMPANY NAME: | | | | PHONE: | |
| ADDRESS: | | | | FAX: | |
| CITY: | | ST | : | • | ZIP: |
| COUNTRY: | | CE | LL #: | | |
| EMAIL: | | • | | | |
| METHOD OF PAYMENT | | | | | |
| All transactions require a credit card on Express, Mastercard, Visa, Discover, ACH at ACH ELECTRONIC PAYMENT TRANS Wells Fargo ABA# 121000248 Acct: 41226366 3800 Howard Hughes Parkway, Las Vegas, NV 85 Phone: 800.289.3557 The financial institution MUST be based in the a transfer fee, you must notify the financial institut make an ACH electronic payment transfer. MANUAL ORDER PROCESSING FEE Orders submitted for manual processing MUST in processing fee. Submit orders online instead @ 10 COMPANY CHECK Make check payable to: Edlen Electrical. All foreign drawn on U.S. Banks only. Check must be received deadline date and you must include a credit card a Reference the Event # listed above on your remitted. | and Wire Trans FER 046 9169 US. In order to average in that you wish to the second in the second | oid o | dicate form of payment BANK WIRE TRANSF Bank transfer to Wells Fargo Wire Transfer: ABA#: 121000248 Acct: International Wire Transfer: Swift Code: WFBIUS6S Acct * \$50 processing fee MU CREDIT CARD We will use this authorization | t below. FER INFO 412263604 t: 4122636 JST be in to charge g. A copy of e payment | * Reference the Event # listed above and your Booth # on all electronic payments. **Cluded with transfer.** **any remaining balances on your of final charges will be sent to the |
| CHECK AND CREDIT CARD INFORM | ATION | | | | |
| COMPANY NAME: | | | | | |
| CHECK #: | | | | | |
| CREDIT CARD NUMBER: | | | | EXF | P DATE: |
| CARD HOLDER SIGN: | | | PRINT NAME: | | |
| EMAIL: | | | | | PAYMENT? YES or NO |
| CREDIT CARD ADDRESS INFORMAT | ION IF DIFFE | RENT | THAN INFORMATION | ON ABO | OVE |
| ADDRESS: | | CITY: | | ST: | ZIP: |
| SERVICE TOTALS | | | AUTHORIZATION | | |
| * MANUAL ORDER PROCESSING FEE | \$25.00 | | | | |
| * BANK WIRE TRANSFER PROCESSING FEE | | | | | |
| 2. ELECTRICAL ORDER | | | AUTHORIZED SIGNATU | RE ABO | /E |
| 3. ESTIMATED LABOR | | | | | |
| 4. LIGHTING ORDER | | | DDINT NAME AS SOCIETY | | TOD 1.100 - 1.700 - 1.700 - 1.700 |
| E DILIMPING OPDED | | | PRINT NAME ABOVE | | TODAY'S DATE ABOVE |

By signing and placing this order, I accept all payment policies,

terms and conditions outlined on all completed service order forms



5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| E | Advance Payment Deadline Date: 11/08/21 | | | | | |
|------------|---|-----------------|--|--|--|--|
| EXHIBITOR: | | BTH# | | | | |
| EVENT: | IAFE 2021 | | | | | |
| FACILITY: | Henry B. Gonzalez Convention C | Center | | | | |
| DATES: | November 29-30, 2021 | EVENT #111004SA | | | | |

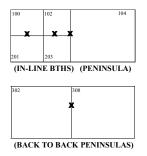
| FOR YOUR CON | /ENIENCE PLACE YOUR | ORDER ONL | INE AT WW | W.EDLEN.C | <u>OM</u> | |
|---|----------------------------|----------------------------------|--|-----------------|-----------------------------|---------------|
| ORDER INSTRUCTIONS | ELECTRICAL OUTLETS | Approximately | 120V/208V A.C. | 60 Cycle - Pri | ces are for En | tire Event |
| INLINE AND PENINSULA DELIVERY The cost of 120-Volt outlets includes delivery to one location at the rear of inline | 120 VOLT | QTY Show Hours Only | QTY 24hrs/day Double rate | | REGULAR PAYMENT PRICE | TOTAL COST |
| or peninsula booths. If you require the outlet(s) to be distributed to any other | 500 WATTS (5 AMPS) | | | 89.00 | 134.00 | |
| location(s), material and labor charges apply. There is a minimum charge of (1) hour for installation and (1/2) hour for removal. Complete and return the Electrical Distribution Form along with a floor plan layout of your booth space | 1000 WATTS (10 AMPS) | | | 157.00 | 236.00 | |
| | 1500 WATTS (15 AMPS) | | | 182.00 | 273.00 | |
| | 2000 WATTS (20 AMPS) | | | 208.00 | 312.00 | |
| indicating outlet location(s). | 208 VOLT SINGLE PHASE | | | | - | |
| ISLAND BOOTH DELIVERY | 20 AMPS | | | 396.00 | 594.00 | |
| ONE LOCATION Island booths that only need power | 30 AMPS | | | 470.00 | 705.00 | |
| delivered to one location incur (1) hour labor charge for installation & removal. | 60 AMPS | | | 618.00 | 927.00 | |
| Return a floor plan layout of your booth space indicating the outlet location with | 208 VOLT THREE PHASE | | | | - | |
| measurements and orientation. | 20 AMPS | | | 526.00 | 789.00 | |
| ISLAND BOOTH DELIVERY | 30 AMPS | | | 629.00 | 944.00 | |
| MULTIPLE LOCATIONS Island booths that require power to be | 60 AMPS | | | 824.00 | 1236.00 | |
| delivered to multiple locations within their booth space incur a minimum (1) hour labor | 100 AMPS | | | 1085.00 | 1628.00 | |
| charge for installation. The removal of this work will be charged a minimum (1/2) hour | 200 AMPS | | | 1282.00 | 1923.00 | |
| or (1/2) the total time of installation. Material charges will apply. Return a floor | 400 AMPS | | | 2082.00 | 3123.00 | |
| plan layout of your booth space indicating a main distribution point and all outlet | TRANSFORMER(S) Boost 20 | 08 Volt to 230 V | olt | | - | |
| locations with measurements and orientation. If a main distribution point is | Transformer (20 amp minimu | | | s: | x 5.00 = | |
| not provided, Edlen will deliver to the most convenient location. | Please call for inform | nation on any | | | - | here. |
| convenient location. | 480V CONNECTIONS App | roximately 48 | 0V A.C. 60 Cy | cle - Prices a | are for Entire | e Event |
| 208/480V POWER DELIVERY AND CONNECTIONS | 480 VOLT THREE PHASE | | | | | |
| Edlen electricians must make all high voltage connections and disconnections on | 20 AMPS | | | 1006.00 | 1509.00 | |
| a time and material basis. Complete the | 30 AMPS | | | 1202.00 | 1803.00 | |
| Electrical Booth Work Form to schedule your estimated connection time and labor. | 60 AMPS | | | 1574.00 | 2361.00 | |
| Return form with your order. | 100 AMPS | | | 2070.00 | 3105.00 | |
| 24 HOUR SERVICES Electricity will be turned on within 30 | | | | | - | |
| minutes of show opening and off within 30 minutes of show closing, show days only. If | 120V RENTAL MATERIAL | (Must Pick up | Items at Ons | ite Exhibitor S | Service Cent | er) |
| you require power at any other time order 24 hour power at double the outlet rate. | 15' EXTENSION CORD | | | | 30.00 | |
| , | POWER STRIP | | | | 30.00 | |
| CANCELLATIONS Credits will not be issued for services delivered and not used. See #16, 22 & 23 on our Terms & Conditions for additional | TRANSFER TOTAL TO BO | OX #2 ON MET | HOD OF | ТОТ | ΛΙ. | |
| details. | PAYMENT FORM | | | | AL | |
| TERMS & CONDITIONS I agree in placing this order that I have | PRINT NAME: | | | | | |
| accepted Edlen's payment policy and the terms and conditions of the contract. | EMAIL: | | F | PHONE: | | |

TERMS & CONDITIONS

- 1. Order with payment & floor plan (for island booths or any booth requiring distribution of electrical services) must be received no later than the deadline date on the order form for advance payment rates to apply. Orders received without payment and required floor plan will not be guaranteed advance rates. Orders received after the deadline date will be charged at the regular rate. A purchase order or photocopy of a check are not considered valid forms of payment for securing advanced rate.
- 2. To receive advance rates a complete order inclusive of a scaled electrical layout must be received before the advance payment deadline date. The scaled layout must match the order and include power locations and orientation. Any changes or additional services received after the deadline date will be charged the regular payment price.
- 3. In the event order totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections and charge the corrected amount. Exhibitors will be notified by email of any such corrections.
- 4. Outlet rates listed include bringing services to one location at the rear of inline and peninsula booths.
- 5. Outlet rates listed **do not** include the connection of any equipment, special wiring, or distribution of the outlets, to other than the standard locations within the booth space. Distribution to all other locations *regardless of booth type* require labor and is performed on a time and material basis. Exhibitors are invited to contact the local Edlen office to discuss any additional costs that may be incurred.
- 6. A separate outlet must be ordered for each location where an electrical service is required. 5 amps or 500 watts is the minimum amount of power that can be ordered for any one location. Power must be ordered according to peak amperage ratings.
- 7. Island Booths Booths that require power to be delivered to multiple locations within their booth space incur a minimum (1) hour labor charge for installation. The removal of this work will be charged a minimum (1/2) hour or (1/2) the total time of installation. Material charges will apply. Return a floor plan layout of your booth space indicating a main distribution point and all outlet locations with measurements and orientation. If a main distribution point is not provided, Edlen will deliver to the most convenient location
- 8. There is a total (1) hour or (1/2) hour installation and (1/2) hour removal charge for Island Booths that require delivery to one location.
- 9. Labor rates are based on current wage scales and are subject to change in the event of a wage increase after rates have been published. A minimum charge of (1) hour labor will apply for all installation work. The removal of this work will be charged a minimum of 1/2 hour or 1/2 the total time of installation, plus material.
- 10. Edlen Supervision—A supervisory charge of 10% of the prevailing labor rate will apply to all labor that exceeds one hour.
- 11. For a dedicated outlet, order a 20 amp outlet.
- 12. No inverters, self contained power supplies or devices that convert battery power to 120 volt power allowed.
- 13. In the event 1000 watt overhead quartz lights cannot be mounted to existing catwalks in the convention hall, lift and labor charges will apply. Contact our local office to discuss any additional charges.
- 14. Edlen employees are authorized to cut floor coverings when essential for installation of services unless otherwise directed.
- 15. Edlen is the exclusive provider of all material and equipment used in the distribution of temporary electrical services throughout the exhibit hall including the exhibitor booth space. This material is provided on a rental basis ONLY and remains the property of Edlen. It shall be removed only by Edlen employees.
- 16. Any extension cords or power strips ordered on the front of this form should be picked up at the Exhibitor Service Center. Credit will not be not issued for unused items.
- 17. Standard wall and other permanent building utility outlets or sockets are not part of a booth space and may not be used by exhibitors unless electrical services have been ordered through Edlen.
- 18. All equipment regardless of source of power, must comply with federal, state and local codes. Edlen reserves the right to inspect all electrical devices and connections to ensure compliance with all codes, for which labor charges can be incurred. Edlen is required to refuse connections where the Exhibitor wiring or equipment is not in accordance with electrical codes.
- All electrical equipment must be properly tagged and wired with complete information as to the type of current, voltage, phase, cycle, horsepower, etc., required for operation.
- 20. All Exhibitors' cords must be a minimum of 14 gauge, 3 wire and grounded. Two (2) wire extension cords are not allowed. All exposed, non-current carrying metal parts of fixed equipment which are liable to be energized, shall be grounded.
- 21. Payment in full must be rendered during the event. Exhibitors ARE NOT billed for services provided. Services may be interrupted if payment is not received.
- 22. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if cancelled in writing and received by Edlen (21) calendar days or less prior to the first contracted event move in date. Except sales tax, Edlen will not refund overpayment in amounts less than \$50.00 unless specifically requested in writing.
- 23. If the event is cancelled within 90 days prior to the first contracted event move-in day all orders are subject to a 25% cancellation fee. No refunds will be issued for events cancelled on or after the first contracted event move-in day.
- 24. Claims will not be considered or adjustments made unless filed in writing by Exhibitor prior to the close of the event.
- 25. Exhibitor holds Edlen harmless for any and all losses of power beyond Edlen's control, including, but not limited to, losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by Exhibitor.
- 26. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Edlen its attorney fees or applicable agency fees.
- 27. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 days after date of invoice. A \$25.00 service charge will be assessed for all returned checks and credit cards. Exhibitor agrees to reimburse Edlen for all applicable rental taxes.
- 28. Exhibitor hereby agrees to all terms and conditions outlined on all order forms and the Edlen General Data Protection Regulation (GDPR) privacy policy which can be reviewed by visiting: https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf

COMMONLY ASKED QUESTIONS - WHERE WILL MY OUTLET BE LOCATED?

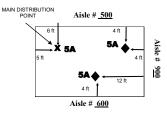
Outlets are located as depicted below for inline & peninsula booths. All other locations require labor on a time & material basis. Exhibitors with hard wall booths must make arrangements with Edlen to bring power inside the booth on a time and material basis.

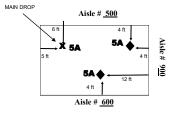


Aisle # ____

A scaled floor plan must accompany your order with main distribution point, add'l outlet locations & booth orientation.

Aisle # ____





ISLAND BOOTHS EXAMPLE-FLOOR POWER

EXAMPLE-CEILING POWER

FOR OTHER COMMONLY ASKED QUESTIONS VISIT OUR WEBSITE @ WWW.EDLEN.COM
OR CALL THE NUMBER ON THE ELECTRICAL ORDER FORM

ELECTRICAL LABOR INSTRUCTIONS

| Е | DL | EN |
|-----|-------|--------|
| The | Power | People |

ELECTRICAL EXHIBITION SERVICES

5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| EXHIBITOR: | | BTH# | | | |
|-------------------|-------------------------------------|-----------------|--|--|--|
| EVENT: | IAFE 2021 | | | | |
| FACILITY: | Henry B. Gonzalez Convention Center | | | | |
| DATES: | November 29-30, 2021 | EVENT #111004SA | | | |

Advance Payment Deadline Date: 11/08/21

LABOR ORDERING INSTRUCTIONS

Step 1 Review Jurisdiction Information Below

The work outlined under Electrical Jurisdiction below must be performed by Edlen Electricians and cannot be performed by any other union or I&D House. Determine the type of work required in your booth space and complete the corresponding labor forms. The Power Delivery section indicates if power typically comes from the ceiling or the floor which may impact your booth layout.

Step 2 Complete the Appropriate Form

There is a different form utilized to schedule labor in your booth space. This allows exhibitors to pre-pay the estimated labor cost. This is only an estimate. Final labor and/or lift cost may be greater or less depending on time required and minimum labor charges.

A. Electrical Distribution

This form is used for the distribution of power on the floor in your booth space. This form should be completed for <u>all island</u> booths. Inline and peninsula booths need to provide this information only if power is required at any other location than the rear of the booth space.

Step 3 Return the following forms to Edlen

Electrical Order, Method of Payment, applicable Labor Forms and Electrical Layout.

ELECTRICAL JURISDICTION

WORK REQUIRING EDLEN ELECTRICIANS

- 1. Delivery of main power line to Island Booths only
- 2. Electrical distribution under carpet or overhead
- 3. Connection of all high voltage services
- 4. Hardwiring of any electrical apparatus

- 5. Installation of lighting hung from ceiling
- 6. Assembly & installation of lighting hung from truss
- 7. Motor, truss, rigging installation and cabling

POWER DELIVERY

Power is typically delivered from the floor in this facility and is brought to one main distribution point. From this point it is distributed to all other locations in the booth space. Depending on the total power requirements an electrical panel may be placed at the main distribution point. Electrical panels utilize a minimum of 1'x1'6" floor space. Please call if you have any concerns.

ELECTRICAL DISTRIBUTION

EDLEN The Power People

ELECTRICAL EXHIBITION SERVICES

5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| EXHIBITOR: | | BTH# | | |
|------------|-------------------------------------|-----------------|--|--|
| EVENT: | IAFE 2021 | | | |
| FACILITY: | Henry B. Gonzalez Convention Center | | | |
| DATES: | November 29-30, 2021 | EVENT #111004SA | | |

Advance Payment Deadline Date: 11/08/21

ELECTRICAL DISTRIBUTION UNDER CARPET

ALL Island booths MUST provide the information below. Inline and peninsula booths need to provide this information ONLY if power is required at any location other than the rear of the booth space. This information allows Edlen the opportunity to expedite move-in by having your power distribution complete prior to your scheduled move-in time. Complete all of the fields below including the "Labor Estimate" Section. Edlen will make every attempt to complete the work prior to your arrival, but it can not be guaranteed.

1. Provide an Electrical Layout Form:

2. What date will you begin building your booth?

- A. The electrical layout must indicate each power outlet and its location with exact measurements.
- B. The electrical layout must reflect booth orientation. Use surrounding booth or aisle numbers.
- C. Identify a main distribution point. Power is delivered to that point and then distributed to other locations. Inline or peninsula booths do not need to provide a main distribution point. Power will be located at the rear of the booth.
- D. If power is only required in one location in Island booths, indicate that location with measurements on your electrical layout.

| | | , , | | | |
|----|------|--|----------------------------|------------------------|-------|
| | A. | Date: | Time: | | |
| 3. | Will | you be utilizing any specialty floor c | overing other than carpet | such as vinyl or wood? | |
| | A. | Describe flooring: | | | |
| | B. | Estimated date and time flooring in | stallation will begin. Dat | e: | Time: |
| 4. | Sho | w site supervisor: | | | |
| | Nam | ne | | Cell # | |
| | Ema | ail | | Company | |
| _ | | | | | |

- **5.** The exhibitor acknowledges there is a minimum 1 hour labor charge for the distribution of services and 1/2 hour for the removal of services. Island booths that only require power delivered to one location incur a 1 hour installation and removal charge.
- **6.** In the event a lift is required to deliver power from the ceiling, or if the exhibitor requests power be delivered from above when it's available on the floor, lift charges will apply for installation and removal. There is a minimum 1 hour installation and 1 hour removal cost for both lift and labor. For safety reasons lifts require a 2 man crew.

| and i flour removal cost for both lift and labor. I or safety reasons lifts require a 2 main crew. | | | | | |
|--|--|-----------------------|---------|-------------------------|-------|
| LABOR RAT | ES AND HOURS | DISTRIBU [*] | TION L | ABOR EST | IMATE |
| Labor Minimums | Enter a minimum of 1 hour for installation and 1/2 hour for removal. For installation labor greater than 1 hour, dismantle is 1/2 the total installation time. | MAN HRS | ST | RATE \$110.00 | TOTAL |
| Straight Time | Monday - Friday, 8:00 AM - 4:30 PM, except Holidays. | LIFT RENT | OT - | \$220.00 | |
| Overtime | Monday - Friday 4:30 PM - 8:00 AM, all day Saturday, Sunday & Holidays. | HOURS | - | RATE \$250.00 | TOTAL |
| TRANSFER E | STIMATED TOTAL TO BOX #3 ON METHOD FORM | E | STIMA | TED TOTAL | |
| AUTHORIZA | TION | | | | |

PRINT NAME: DATE:

ELECTRICAL BOOTH WORK

EDLEN
The Power People

ELECTRICAL EXHIBITION SERVICES

5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| EXHIBITOR: | | BTH# |
|------------|--------------------------------|-----------------|
| EVENT: | IAFE 2021 | |
| FACILITY: | Henry B. Gonzalez Convention (| Center |
| DATES: | November 29-30, 2021 | EVENT #111004SA |

Advance Payment Deadline Date: 11/08/21

BOOTH LABOR REQUIREMENTS

The date and times completed below assist Edlen in scheduling electrical manpower. These times and number of men are not guaranteed. Otherwise, all requests are performed on a first come first serve basis. A representative must come to Edlen's service desk prior to each individual labor request time in order to confirm the booth is ready for labor. If labor is dispatched at the requested time and no "exhibitor supervision" is available, a minimum 1/2 hour labor charge per electrician applies.

| applies. | | | | | | |
|----------------|-----------------------------|---------------------------------|-----------------------|------------------------|---------------------|------|
| Hardwiring o | f any Device or Appar | atus (Any electrical de | evice that does not c | come with a plug attac | hed) | |
| Day | Date | Time | # Elec | Hrs. Each | Total | |
| Connection of | of High Voltage Servic | es (208V - 480V) Time | # Elec | Hrs. Each | Total | |
| | Bate | | # LICC | | | |
| | f Booth Lighting | | | | | |
| Day | Date | Time | # Elec | Hrs. Each | Total | |
| | | | | | | |
| OVERHEA | D LIGHTING / LIG | HTING REQUIRE | MENTS | | | |
| Assembly & | Installation of Lightin | g Hung from Ceiling | or in Booth (Comple | ete Lighting Order For | rm) | |
| LIFT RENT | AL | | | | | |
| In the event a | lift is required lift charg | es will apply for install | ation and removal. | There is a minimum 1 | hour installation a | nd 1 |

In the event a lift is required lift charges will apply for installation and removal. There is a minimum 1 hour installation and 1 hour removal cost for both lift and labor. For safety reasons lifts require a 2 man crew.

| LABOR RAT | ES AND HOURS | BOOTH LA | BOR | ESTIMATE | |
|-------------------|--|-----------|----------|-------------------------|-------|
| Labor Minimums | Enter a minimum of 1 hour for installation and 1/2 hour for removal. For installation labor greater than 1 hour, dismantle is 1/2 the total installation time. | MAN HRS | ST | RATE \$110.00 | TOTAL |
| Straight Time | Monday - Friday, 8:00 AM - 4:30 PM, except Holidays. | LIFT RENT | OT AL | \$220.00 | |
| Overtime | Monday - Friday 4:30 PM - 8:00 AM, all day Saturday, Sunday & Holidays. | HOURS | | RATE \$250.00 | TOTAL |

| TRANSFER ESTIMATED TOTAL TO BOX #3 ON THE METHOD OF PAYMENT FORM | ESTIMATED TOTAL |
|--|-----------------|
| AUTHORIZATION | |
| PRINT NAME: | DATE: |

5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| EXHIBITOR: | | BTH# |
|------------|--------------------------------|-----------------|
| EVENT: | IAFE 2021 | |
| FACILITY: | Henry B. Gonzalez Convention C | Center |
| DATES: | November 29-30, 2021 | EVENT #111004SA |

Advance Payment Deadline Date: 11/08/21

Go to the exhibitors tab at www.edlen.com for an exact grid to match your booth space.

POWER ORIGINATES FROM THE FLOOR IN THIS VENUE

Power is delivered from a floor port to a "main distribution point" in island booths and then distributed from that point. Indicate this location and all other outlet locations using the legend & grid below. Inline and peninsula booths need to provide this information only if power is needed at any other location than the rear of the booth. (See T&C page 4 for examples):

| INDICATE BOOTH TYPE | INDICATE SCALE & TOTAL SQ FT | OUTLET LEGEND |
|---------------------|------------------------------|---|
| Island | Example: 1 Square = 1 Foot | X = Main Distribution Point ▲ = 5amp/500 watt |
| Inline | Square = Ft | ◆ = 10amp/1000 watt ★ = 15amp/1500 watt |
| Peninsula | Total Square Footage = | ● = 20amp/2000 watt |

Adjacent Booth or Aisle # _____

Adjacent Booth or Aisle #

Adjacent Booth or Aisle



5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| E [| M Advance Payment De | eadline Date: 11/08/21 | | | |
|------------|-------------------------------------|------------------------|--|--|--|
| EXHIBITOR: | | BTH# | | | |
| EVENT: | IAFE 2021 | | | | |
| FACILITY: | Henry B. Gonzalez Convention Center | | | | |
| DATES: | November 29-30, 2021 | EVENT #111004SA | | | |

FOR YO

| FOR YOUR (| FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT <u>WWW.EDLEN.COM</u> | | | | | | | |
|--|---|-----------------|---------------|-------|--|--|--|--|
| IMPORTANT NOTES | UTILITY SERVICES | ADVANCE | REGULAR | TOTAL | | | | |
| ADDITIONAL CONNECTIONS If you have more than one machine or multiple connections on a machine, | COMPRESSED AIR: 90-100 LBS. PSI | | | | | | | |
| you must order an additional | Air Outlet (call for a quote for 24-hour Air) | \$418.00 | 627.00 | | | | | |
| connection for each machine or connection within 20 feet of the outlet | Additional Connections within 20' of Outlet | 315.00 | 473.00 | | | | | |
| ordered. Otherwise you must order another outlet. | CFM REQUIREMENTS | | | | | | | |
| AIR LINE RESPONSIBILITIES | Must order CFM with air services. Refer to #8 on Plumbing Terms, Conditions & Regulations. | | | | | | | |
| Edlen is not responsible for moisture, oil, or water in air lines, loss of flow, or | CFM (There is a 5 CFM minimum charge per outlet/connecti | ion) T | Total CFM = _ | | | | | |
| increase in pressure in line to equipment. Exhibitor should supply | Total CFMx ADVANCE Rate | 10.00 | = | | | | | |
| their own filters, driers, or other | Total CFMx REGULAR Rate | | 15.00 = | | | | | |
| compressors are permitted other than | WATER LINES (Edlen is not responsible for sediment or the color or ta | aste of water.) | | _ | | | | |
| those supplied by Edlen unless they are a fixed part of your machine. | Water Outlet | 418.00 | 627.00 | | | | | |
| WATER PRESSURE | Additional Connections within 20' of Outlet | 315.00 | 473.00 | | | | | |
| Pressure may vary. No guarantee can be made to minimum or maximum | # of connections required: Size of connection: | | | | | | | |
| pressures. If pressure is critical, the Exhibitor should arrange to have a | PSI required: GPM Required: | _ | | | | | | |
| pressure regulator valve or pump | DRAIN LINES (If waste water contains hazardous materials, chemicals, or metals, Edlen cannot drain it.) | | | | | | | |
| installed. Edlen is not responsible for sediment, color or taste of water. | Drain Outlet | 418.00 | 627.00 | | | | | |
| LABOR NOTES | Additional Connections within 20' of Outlet | 315.00 | 473.00 | | | | | |
| OUTLET DELIVERY | Number of connections required: Size of connect | | | | | | | |
| There is a minimum labor charge of 1 | FILL & DRAIN LABOR (Edlen is not responsible for sediment or the | | | | | | | |
| hour to deliver and 1/2 hour to remove each air, water, and drain outlet. | 1 – 50 Gallons | 173.00 | 260.00 | | | | | |
| Outlets are delivered to the rear of inline and peninsula booths, and to | 51 – 200 Gallons | 324.00 | 486.00 | | | | | |
| one location in island booths. If a lift is required to drop the outlets from the | 201 – 500 Gallons | 540.00 | 810.00 | | | | | |
| ceiling, a 1 hour lift charge for | Each additional 100 Gallons up to 1,000 Gallons | 54.00 | 81.00 | | | | | |
| installation and 1 hour for removal will apply. | LABOR | | | | | | | |
| OUTLET DISTRIBUTION Once outlets have been delivered, the ramping and/or distribution of services on the floor will be done on a time and material basis. A minimum 1 hour labor charge for installation and 1/2 hour for removal will apply. | Labor is required for all air, water, & drain line services in your booth space or overhead Distribution form and include it with your order. GAS & MISCELLANEOUS REQUIREMENTS (Call for a | l. Comple | | | | | | |
| OUTLET CONNECTIONS | | | | | | | | |
| Connection to exhibitor equipment is included in the cost of the service. Special equipment requiring company engineering or technicians for assembly, servicing, preparatory work and operation may be executed without Edlen plumbers. | TRANSFER TOTAL TO BOX #5 ON METHOD OF PAYMENT FORM | Т | OTAL | | | | | |
| TERMS & CONDITIONS | PRINT NAME: | | | | | | | |
| I agree in placing this order that I have accepted Edlen's payment policy and the terms and conditions of contract. | EMAIL: | PHONE: | | | | | | |

PLUMBING DISTRIBUTION

EDLEN
The Power People

ELECTRICAL EXHIBITION SERVICES

5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

| EXHIBITOR: | | BTH# | | | |
|------------|-------------------------------------|-----------------|--|--|--|
| EVENT: | IAFE 2021 | | | | |
| FACILITY: | Henry B. Gonzalez Convention Center | | | | |
| DATES: | November 29-30, 2021 | EVENT #111004SA | | | |

Advance Payment Deadline Date: 11/08/21

PLUMBING JURISDICTION

The work described below falls within the jurisdiction of Edlen Plumbers and cannot be performed by any other union, I&D house or exhibitor. Contact our office for clarification regarding scope of work.

· Delivery of Air, Water and Fill & Drain lines

- · Installation of lines delivered from overhead
- · Distribution of Air, Water & Drain lines under carpet

1. REVIEW EACH SECTION AND COMPLETE LABOR ESTIMATE

A. Outlet Delivery & Removal

There is a minimum 1 hour labor charge for the delivery and 1/2 hour for the removal of each air, water and drain service. If a lift is required to drop services from overhead, a minimum 1 hour for installation and 1 hour for removal will apply.

B. Outlet Distribution Throughout Booth Space

Air, Water and Drain lines are brought to one location at the rear of inline, peninsula and island booths. If you require the distribution of services to any other location within the booth space, there is a minimum 1 hour labor charge for distribution and 1/2 hour for removal, or 1/2 the total time of installation, whichever is greater.

C. Outlet Connections

Connection to exhibitor equipment is included in the cost of the service.

2. DISTRIBUTION OF SERVICES IN BOOTH SPACE

- A. Island Booths need to provide the following information:
 - 1. The plumbing layout must indicate each outlet and its location with exact measurements.
 - 2. Each location should indicate the type of service. All air locations must include CFM requirements.
 - 3. The plumbing layout must reflect booth orientation. Use surrounding booth or aisle numbers.
 - 4. Identify a main distribution point. Services are delivered to that point and then distributed to other locations.
- B. Inline or Peninsula booths must provide the same information with the exception of the main distribution point. The main distribution point will be located at the rear of the booth space.

| | distribution point will be located at the real of the booth space. | | | |
|----|---|-----------------------|-------|--|
| C. | Date you will begin building your booth: | Estimated tim | ne: | |
| D. | Will you be utilizing any specialty floor covering other than carpet, s | uch as vinyl or wood? | | |
| | Describe flooring: | | | |
| E. | What time do you estimate needing the physical connection to your | equipment? Date: | Time: | |
| F. | Show site supervisor: | Company: | | |
| | Cell #: Email: | | | |

G. This information allows Edlen the opportunity to expedite move-in by having your plumbing distribution complete prior to your scheduled move-in time. Complete the "Labor Estimate" Section below. Edlen will make every attempt to complete the work prior to your arrival.

| LABOR ESTIMATE | | |
|----------------|----------|-------|
| MAN HOURS | RATE | TOTAL |
| ST | \$115.00 | |
| ОТ | \$230.00 | |

| WORK F | WORK RATE SCHEDULE | | | | | |
|--------|---|--|--|--|--|--|
| ST | Monday - Friday, 8:00 AM - 4:30 PM, except Holidays. | | | | | |
| ОТ | Monday - Friday 4:30 PM - 8:00 AM & all day Saturday, Sunday and Holidays. | | | | | |

ESTIMATED TOTAL

TRANSFER ESTIMATED TOTAL TO BOX #3 ON THE METHOD OF PAYMENT FORM

AUTHORIZATION

PRINT NAME:

DATE:



5811 La Colonia, San Antonio, Texas 78218 Phone: (210)662-9450 Fax: (210)662-9640 sanantonio@edlen.com

Adjacent Booth or Aisle #

| EXHIBITOR: | | BTH# |
|------------|--------------------------------|-----------------|
| EVENT: | IAFE 2021 | |
| FACILITY: | Henry B. Gonzalez Convention C | Center |
| DATES: | November 29-30, 2021 | EVENT #111004SA |

Advance Payment Deadline Date: 11/08/21

Go to the exhibitors tab at www.edlen.com for an exact grid to match your booth space.

PLUMBING SERVICES ORIGINATE FROM THE FLOOR IN THIS VENUE

Air, water & drain services are delivered from a floor port to a "main distribution point" in island booths and then distributed from that point. Indicate this location and all other outlet locations using the legend & grid below. Inline and peninsula booths need to provide this information only if these services are needed at any other location than the rear of the booth. (See T&C page 4 for examples):

| INDICATE BOOTH TYPE | INDICATE SCALE & TOTAL SQ FT | OUTLET LEGEND | |
|---------------------|------------------------------|-----------------------------|-------------------------------|
| Island | Example: 1 Square = 1 Foot | X = Main Distribution Point | |
| Inline | Square = Ft | w = Water | A = Air |
| Peninsula | Total Square Footage = | D = Drain | AC = Addt'l connection |

Adjacent Booth or Aisle # _____

Adjacent Booth or Aisle #

Adjacent Booth or Aisle

PLUMBING TERMS, CONDITIONS & REGULATIONS

- 1. A complete order with payment and floor plan inclusive of a scaled layout (for island booths or any booth requiring distribution of plumbing services) must be received no later than the deadline date for advance payment rates to apply. Orders received without payment and required floor plan are not guaranteed advance rates. Orders received after the deadline date will be charged at the regular rate. A purchase order or photocopy of a check are not considered valid forms of payment for securing advanced rate.
- 2. To receive advance rates a complete order inclusive of a scaled plumbing layout must be received before the advance payment deadline date. The scaled layout must match the order and include plumbing locations and orientation. Any changes or additional services received after the deadline date will be charged the regular payment price.
- 3. In the event that totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections. Exhibitors will be notified by email of any corrections made. This includes adding the required minimum CFM charges when applicable and labor charges.
- 4. All outlets will be installed on the floor at the back wall of inline and peninsula booths. All services ordered for island booths will be dropped to one location in the booth. Edlen will make every attempt to deliver these services to a location convenient to the exhibitor.
- 5. Distribution of services throughout the booth space, whether under the carpet, above the carpet or overhead is done on a time and material basis. Lift charges may also apply for overhead distribution.
- 6. Additional footage charges apply when an Exhibitor requires services that are further than 90 feet away from closest outlet and when dropped from overhead when services originate on the floor or columns.
- 7. Labor charges apply when an exhibitor requires services to be dropped from overhead when services originate on the floor or columns.
- 8. The CFM requirements (Cubic Feet per Minute) determine the volume of air required to properly operate exhibitors equipment. CFM is a labor charge for sizing and installation of the service infrastructure.
- 9. In some instances a pump is required to drain services out of an exhibitor's booth. When this occurs, time & material charges apply. Exhibitors are encouraged to contact Edlen to discuss any potential additional costs.
- 10. Connection to exhibitor equipment is included in the cost of the service. Special equipment requiring company engineering or technicians for assembly, servicing, preparatory work and operation may be executed without Edlen plumbers.
- 11. Service outlet size is determined by the volume required. Air line size is dictated by the CFM requirements and air line terminations vary.
- 12. Compressed Air is supplied during show hours only. If compressed air is required for non-show hours call for a quote.
- 13. Wall, column and permanent building utility outlets are not part of booth space and are not to be used by exhibitors.
- 14. Unless otherwise directed, Edlen personnel are authorized to cut floor coverings to permit installing service(s) ordered.
- 15. Pressure for Water Services may vary. No guarantee can be made of minimum or maximum pressure. If pressure is critical, the exhibitor should arrange to have a pressure regulator valve installed.
- 16. Natural Gas "when available" is not regulated by Edlen and is at the facility pressure. Call for price quote when available.
- 17. Gas & Cylinders "when available" 1025 1030 BTU per cubic foot at 7' water column pressure. Credit will not be provided on unused cylinders.
- 18. All equipment using water must have inlet and outlet properly tagged.
- 19. All equipment must comply with state and local codes.
- 20. Edlen will not be responsible for moisture or water in air lines. Exhibitors should supply their own filter or other equipment to handle moisture or water.
- 21. For gas cylinders or any other special requirements call for a quote. Delivery charges will apply to any specialty equipment delivered and removed from the exhibitor booths.
- 22. Edlen must have 30 days notice in order to supply special regulators, strainers, traps, etc.
- 23. Claims will not be considered or adjustments made unless filed in writing prior to close of the event; no exceptions.
- 24. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if cancelled in writing and received by Edlen (21) calendar days or less prior to the first contracted event move in date. Except sales tax, Edlen will not refund overpayment in amounts less than \$50.00 unless specifically requested in writing.
- 25. If the event is cancelled within 90 days prior to the first contracted event move-in day all orders are subject to a 25% cancellation fee. No refunds will be issued for events cancelled on or after the first contracted event move-in day.
- 26. Credit will not be given for outlets installed or connections made and not used.
- 27. Payment in full for all plumbing services provided must be made in full prior to close of the event.
- 28. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, exhibitor will pay Edlen its attorney fees or applicable agency fees.
- 29. A service charge of \$25.00 will be assessed for all returned checks or declined credit cards.
- 30. A service charge of 1.5% per month on any unpaid balances will be made starting 10 days after date of invoice.
- 31. Exhibitor hereby agrees to all terms and conditions outlined on all order forms and the Edlen General Data Protection Regulation (GDPR) privacy policy which can be reviewed by visiting: https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf

POWER TO OPERATE ANY PLUMBING APPARATUS IS NOT INCLUDED. ALL ELECTRICAL REQUIREMENTS MUST BE ORDERED ON THE ELECTRICAL FORM.

For further information visit our website @ www.edlen.com or call the number on the Plumbing Order form



INTERNET SERVICE CONTRACT HENRY B. GONZALEZ CONVENTION CENTER



| Exhibitor Company Name: | Booth/Room#: | Show Name: | | | | | | |
|--|--|-------------|-------------|-------------|----------|-------|--|--|
| Billing Company Name: | Show Start Date: Show End Date: | | | | | | | |
| Billing Company Address: | INCENTIVE ORDER DEADLINE: | | | | | | | |
| | 14 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN | | | | | | | |
| City, State, Zip: | Onsite Contact N | | | | | | | |
| Contact Name: Phone Number | Contact Email: | lumber: | | | | | | |
| BASIC INTERNET, NOT FOR STREAMING | | QTY | INCENTIVE* | BASE | ON-SITE | TOTAL | | |
| Includes: 1 Private IP Address, Routers PROHIBITED and | | | | T | | | | |
| 1.5 Mbps Burstable To 3 Mbps (DHCP), Intended | | | \$895 | \$1,140 | \$1,368 | | | |
| Additional Device(s), Per Device Up to 4 [6 or n | | | \$185 | \$220 | \$255 | | | |
| DEDICATED INTERNET, FOR STREAMING, | GAMING & WEBC | AST QTY | INCENTIVE* | BASE | ON-SITE | TOTAL | | |
| Includes: 5 Public IP Addresses, Routers SUPPORTED | | | | Ι . | | | | |
| Dedicated 3 Mbps | | | \$3,495 | \$4,370 | \$5,244 | | | |
| Dedicated 6 Mbps | | | \$5,900 | \$7,375 | \$8,850 | | | |
| Dedicated 10 Mbps | | | \$7,850 | \$9,810 | \$11,772 | | | |
| Dedicated 15 Mbps | | \$11,700 | \$14,630 | \$17,556 | | | | |
| Dedicated 20 Mbps | | \$15,500 | \$19,380 | \$23,256 | | | | |
| Upgrade to 29 Public Static IP Addresses | | | \$995 | \$1,194 | \$1,433 | | | |
| Higher Bandwidth Services Available for UHD S | Streaming | | | | | | | |
| INTERNET EQUIPMENT & LABOR | | QTY | INCENTIVE* | BASE | ON-SITE | TOTAL | | |
| Switch Rental – up to 24 ports | | | \$185 | \$225 | \$270 | | | |
| Patch Cable (up to 100') – Cat5e | | | \$50 | \$62 | \$74 | | | |
| Labor / floor work – four lines per hour | | | \$125 | \$125 | \$125 | | | |
| Distance Fee for each Internet line delivered outside | e the facility | | \$500 | \$500 | \$500 | | | |
| WIRELESS INTERNET, Full products catalog | available online | | | | | | | |
| SPECIAL QUOTE, Attachment A or Statement of | Work (if applicable) | | | | | | | |
| Leaven the file is a set of the | le contract of the | Ch. Na. | | | SUBTOTAL | | | |
| Upon execution of this document the Customer here to provide services as requested herein, is autho | , | | | 0% TAX/FFFS | | | | |
| acknowledges full and complete understanding o | litions | | | | | | | |
| GRAND TOTAL | | | | | | | | |
| ACCEPTANCE OF TER | MS AND CONDI | TIONS AND A | UTHORIZATIO | ON OF OF | RDER | | | |
| Printed Name: | | Signatur | e: | |] | Date: | | |
| (X) | _ (X) | | | | / | / | | |

PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

When your order is processed, you will receive an email with a link to Smart City Networks payment portal where you can pay via credit card.

Make checks payable to Send completed form(s) with payment to: 5795 W. Badura Avenue, Suite 110

Customer Number:

SMART CITY NETWORKS Las Vegas, NV 89118



ORDER NOW



B&W Printer

Color Printer





Official Vendor Form

Henry B. Gonzalez Convention Center

Questions? Please Call: 210-417-4095 On Weekends Call: 210-308-0182 Submit Your Order Via: Omar.Zamora@encoreglobal.com or Fax: 866-219-7878

AV PRICING ONLY : Labor will be added by Sales Staff

Customer Information

| *Conference Na | me: | | | | | | | | | | | |
|----------------|---|---------------------------------|---------------------|---|----------------------|---------------|---------------|-------------|--|--|--|--|
| *Booth Name & | #: | | | | | | | | | | | |
| Company: | | | | On-Sit | On-Site Contact: | | | | | | | |
| Address: | | | | On-Site Phone #: | | | | | | | | |
| City: | | State | & Zip: | Set U _I | Date: | | Time: | | | | | |
| Ordered By: | | Phone | »: | End D | ate: | | Time: | | | | | |
| *Email: | | • | | • | | | • | | | | | |
| | | | **R | ATES** | | | | | | | | |
| guarantee equ | ipment availability | and Advanced R | ate, this order sho | m, Multiplied by the ould reach us 21 day e with a 4 hour min | s prior to delivery. | Labor to S | et/Strike Equ | | | | | |
| *ALI | L PRICING | IS PER I | DAY* | Advanced Rate | On-Site Rate | Total Days | QTY | TOTAL | | | | |
| | | | <u>M</u> | <u>onitors</u> | | | | | | | | |
| | Blu Ray DV | D Player | | \$130.00 | \$155.00 | | | | | | | |
| 24" Monitor | | Table Stand | Only | \$210.00 | \$235.00 | | | | | | | |
| 46" Monitor | onitor Floor Stand (+ | | Table Top | \$470.00 | \$525.00 | | | | | | | |
| 50" Monitor | ' Monitor Floor Stand (+55) Table Top | | Table Top | \$515.00 | \$540.00 | | | | | | | |
| 70" Monitor | 70" Monitor Floor Stand (+55) Table Top | | | | \$1250.00 | | | | | | | |
| | | | Con | mputers — | | | | | | | | |
| | Windows | Laptop | | \$220.00 | \$225.00 | | | | | | | |
| | Windows | Desktop | | \$220.00 | \$225.00 | | | | | | | |
| | MAC Lapto | p (Apple) | | \$260.00 | \$285.00 | | | | | | | |
| | MAC Deskto | op (Apple) | | \$350.00 | \$405.00 | | | | | | | |
| | IPad (Mini o | r Regular) | | \$125.00 | Pre-Order Only | | | | | | | |
| | Compute | r Audio | | \$65.00 | \$95.00 | | | | | | | |
| Com | puter Adapters (***P | lease Select Below [*] | ****) | \$30.00 | \$55.00 | | | | | | | |
| VGA | HDMI | Component | Composite | Display Port | Mini Display Port | Lightning | | Thunderbolt | | | | |
| | | | Misc. | <u>Equipment</u> | | 1 | 1 | | | | | |
| | 5500 Lumens | | | \$940.00 | \$965.00 | | | | | | | |
| | Tripod S | | | \$50.00 | \$75.00 | | | | | | | |
| | Fast Fold | | Call for | 1 | | | | | | | | |
| | Carts (32- 54 | · | \$50.00 | \$75.00 | | | | | | | | |
| | Safelock v | w/ Skirt | | \$30.00 | \$55.00 | | | | | | | |

\$150.00

\$400.00

\$350.00

\$500.00



Official Vendor Form





Henry B. Gonzalez Convention Center

*Booth Name & #:

| *ALL PRICING IS PER DAY* | Advanced Rate | On-Site Rate | Total Days | QTY | TOTAL |
|--|------------------|------------------|---------------|-----|-------|
| | Audio | | | | |
| 4 CH Mixer | \$50.00 | \$75.00 | | | |
| Wired Microphone | \$135.00 | \$185.00 | | | |
| Wireless Microphone Unit - Lavaliere / Hand Held | \$220.00 | \$255.00 | | | |
| Wireless Mic Headset - Countryman (Headset Only) | \$115.00 | \$135.00 | | | |
| Powered Speaker w/Stand | \$110.00 | \$160.00 | | | |
| PC Direct Input Box (Computer Audio) | \$65.00 | \$95.00 | | | |
| Sound Packages | Call For 1 | Call For Pricing | | | |
| Lighting (C | Ground Supported |) | | | |
| Leko Light | \$50.00 | \$75.00 | | | |
| Par Can Light | \$50.00 | \$75.00 | | | |
| LED Wash Light | \$75.00 | \$130.00 | | | |
| IED Leko | \$75.00 | \$130.00 | | | |
| Lighting Board | \$115.00 | \$165.00 | | | |
| Custom Lighting Package | Call For | Pricing | | | |

ALL rigging inquiries will require a rigging advance to be filled out. Link is: https://encoreglobal.com/rigging-portal/

Labor

i.e. An Audio, Video, Lighting, or a General Tech will be applied to final total by Sales Team for Set and Strike depending on services required and ordered.

Terms and Conditions

- Please allow 72 hours to confirm your order. If you do not receive a confirmation please contact us.
- 1 ENCORE will NOT deliver equipment to an unattended booth. An Authorized representative must be present
- 1 Delivery, Pickup, Set Up, Tear Down, and On-Site Service will be applied to final total of order by PSAV Sales
- State and Sales Tax Applied to all Order
- IMPORTANT: CANCELLATION POLICY All Cancellations must be submitted in Writing
 - a) Cancellations within 48hrs of the scheduled delivery date are subject to 50% fee applicable to total order
 - b) Cancellations on day of scheduled delivery date or "no shows" are subject to full amount of order

TAX EXEMPT STATUS: If your Company or Organization is Tax Exempt, We require an Exemption Certificate prior to event start.

<u>DAMAGE WAIVER:</u> By signing this form, you agree to the Loss and Damage Acknowledgment by PSAV.

Acknowledge & Sign

- u Delivery times are tentative and may vary during event.
- u Please contact Sales Manager or Technician to confirm arrival for delivery times.

| Signature: | Date: |
|------------|-------|
| Email: | |